



CATALOGUE OF INVESTMENT PROJECT



CÔTE D'IVOIRE

LAND OF OPPORTUNITIES



THE ONE STOP SHOP FOR INVESTMENT

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of investment projects



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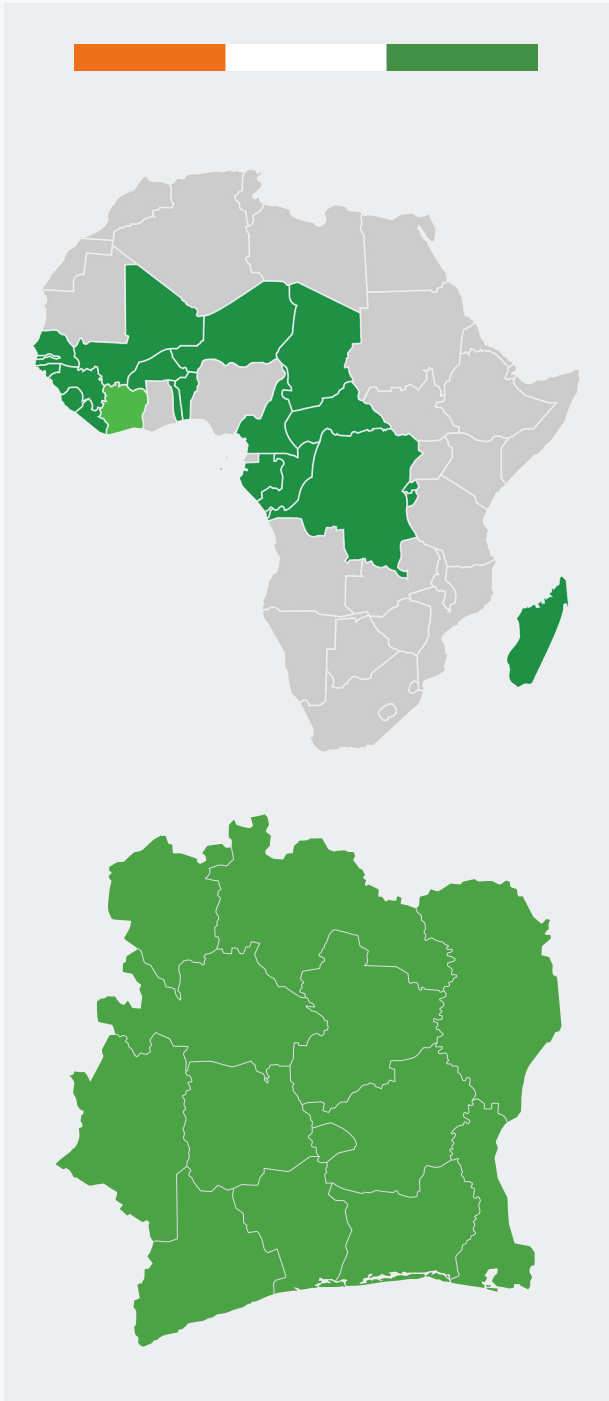
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Reasons to consider Côte d'Ivoire as US key partner in WCAF countries



Côte d'Ivoire is one of the most promising destinations in the West African region. It has:

-A dynamic and resilient economy

-A population of 29.4 million inhabitants in 2021

A GDP of \$68.8 billion in 2021, a GDP growth of 7 to a9% placing it among the 10 fastest growing economies in the world over the past 10 years

-A GDP growth projection of 6% in 2022 and 7% by 2025

-An increasingly diversified economy : the country is the leading producer of cashew nuts, cocoa, rubber, mangoes, cotton, etc.

-A good doing business environment. There is a strong political will and leadership to promote, attract and develop the private sector.

Presentation of CEPICI



Ms. Solange AMICHIA,

Chief Executive Officer of CEPICI

NDP 2021-2025 and Vision 2030

SEM. Alassane OUATTARA

President of Côte d'Ivoire

'Accelerate economic and social transformation of Côte d'Ivoire and bring the country up to the rank of upper middle-income countries by 2030'

CEPICI The Investment Promotion Center of Côte d'Ivoire is the one stop shop for investment in Côte d'Ivoire. He is placed under the supervision of the Office of the Prime Minister (5 May 2022)

Vision of The Investment Promotion Center of Côte d'Ivoire (CEPICI):

Reference Service Provider and a "Think Tank" to private sector, administrations and local authorities for creation of value and sustainable employment.

The Investment Promotion Center of Côte d'Ivoire (CEPICI) has as main missions

- The creation of companies / Business creation
- Advice and facilitation of investment

- Access to the advantages of the Investment Code and to industrial land
- Improvement of business environment
- Conduction of economic, sectoral studies and strategic planning
- Promotion of investments
- Development of business partnerships
- Organization of economic forums, trade, missions, roadshows in Côte d'Ivoire and abroad
- Investment monitoring and post investment evaluation

CEPICI's strategic plan is aligned with the following development plans:

- Alignment with Pillar II of the 10-year vision Côte d'Ivoire 2030':
"Wealth creation and source of employment through the structural transformation of the economy through industrialisation"
- Alignment with Pillar III of the NDP 2021-2025: "Development of the private sector and investment" whose expected contribution is the mobilization of private investment

National Development Plan 2021-2025 Key Sectors

7 priority industrial clusters identified by the country according to regional economic potentialities



1. Agro-industry



2. Automotive & OEM



3. Building materials



4. Pharmacy



5. Chemicals-Plasturgy



6. Textile Industry



7. Packaging

Other growth niches to be harnessed



Digital Economy

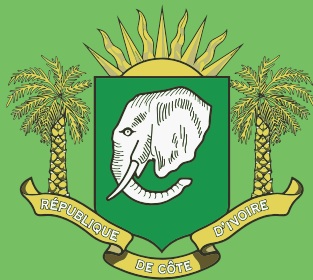


Tourism and Hospitality



Creative Industries

CEPICI accompanies economic operators throughout the life cycle of the project, from the project idea to the exploitation phase and eventually expansion. Get started! Local or international investors, let's prosper together!
Bet on Côte d'Ivoire and contribute to make the country the torchbearer of the emergence of continental champions.



CNP-PPP PROJECT



CÔTE D'IVOIRE THE LAND OF OPPORTUNITIES

Définition of PPP



A form of contracting between public and private partners through which a Contracting Authority entrusts to a third party, for a fixed period of time, a global mission on the financing, construction or transformation, service and maintenance, operation or management of public infrastructure, equipment or service on behalf of the Contracting Authority concerned.

The private company assumes significant risks and management responsibilities throughout the duration of the contract and its remuneration is linked to performance objectives.

Missions which can be entrusted to the private company



FINANCING OF ASSETS



CONSTRUCTION



OPERATIONS



MAINTENANCE

DEVELOPMENT OF

THE BAY OF COCODY



The bay of Cocody

DESCRIPTION

- The implementation of the development of the Bay of Cocody, a unique site in the heart of the city of Abidjan, is divided into two main stages:
- Stage 1: Development and preparation of land on dedicated sites, launched since 2017.
- Stage 2: Enhancement through the development of various types of infrastructure. This project specifically concerns the second stage
- Project components: High and medium standing
- residential (land area: 12.3 ha)/ Offices (land area: 7.2 ha)/ Leisure (land area: 5.9 ha) Shopping centre (land area: 2.9 ha)/ Retail (land area: 2.8 ha)/ Hotels and hotel residences (land area: 1.7 ha)/ Open spaces (land area: 28.1 ha)/

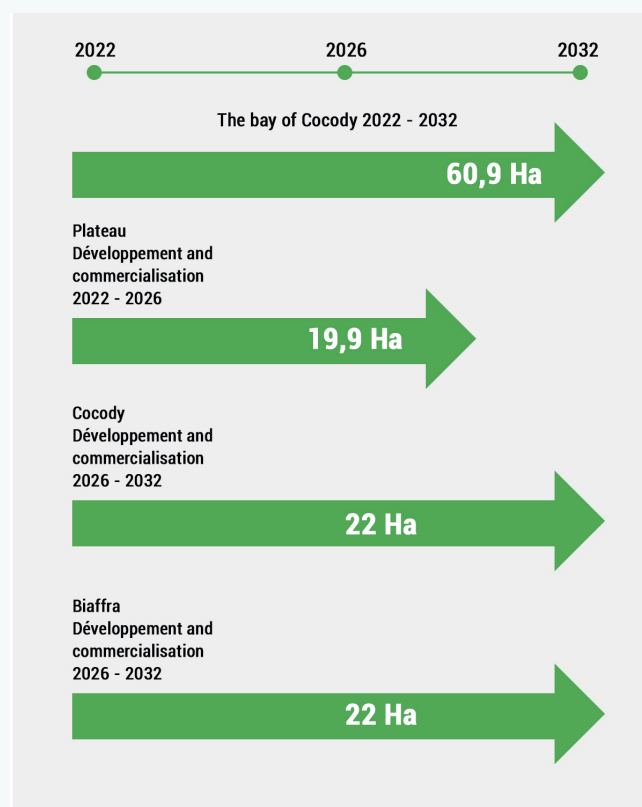
ELEMENTS OF FINANCIAL ANALYSIS

- Estimated total project investment: US\$ 2.6 billion
- Development budget: US\$ 0.72 billion
- Valorisation budget: US\$ 1.88 billion
- Total projected revenue generated over 30 years: CFAF 715 billion or US\$ 1.22 billion
- Overall projected IRR: 5.4%

PERIMETER CONCEDED

- TOURISM: Development of the city's tourism potential through the installation of economic operators: hotels, cultural activities, leisure activities, SMEs, etc.
- MOBILITY: Decongestion of road traffic
- EMPLOYMENT: Creation of 20,000 jobs
- Stimulate environment-friendly economic and cultural activities
- Ensure sustainable management of the Bay and its infrastructure

IMPLEMENTATION TIMETABLE VALORISATION PHASE



EXCLUSIVE RIGHT-OF-WAY

BUS RAPID TRANSIT



System, running East-West of Abidjan

Bus rapid transit

DESCRIPTION

Implementation of a 20-kilometre exclusive right-of-way BRT system, running east-west and linking Yopougon to Bingerville via Adjamé, with 7 main sections, 21 stations and 2 depots at the end of the line

Construction of the BRT tracks, structures and facilities supported by the State:

Financing by the World Bank and the French Development Agency (AFD) - Abidjan Urban Mobility Programme (PMUA) ;

Operation of the BRT to be entrusted to a private operator, selected by international tender, within the framework of a PPP.

PERIMETER CONCEDED

- BRT operation

COST OF THE PROJECT

- The cost of the work is approximately CFAF 200 billion (US\$ 300 million) for the State
- The private operator will finance the rolling stock
- to the tune of US\$ 130 million.

OBJECTIVES

- To provide the populations living in the areas served by the BRT project with an accessible, safe, reliable, affordable, less polluting mass public transport system with improved travel times

- Enable local transport operators, representing a workforce of over 100,000 people, to operate lines complementary to the BRT system (feeder system)
- Enable local transport operators to benefit from support for professionalization and the establishment of a better social protection system and fleet renewal.

NEXT STEPS

- Launch of the tender for the construction of the works: November 2022
- Launch of the recruitment of the operator for the operation of the BRT: November 2022
- Signature of the contract with the selected private operator: November 2023



PLATFORM TARGETING
THE IMPROVEMENT OF

LABORATORY DIAGNOSTIC SERVICES



Across Côte d'Ivoire

Laboratory diagnostic services

DESCRIPTION

- PDMA is a thematic platform targeting the improvement of laboratory diagnostic services across sub-Saharan Africa. The project is led by the European Investment Bank (EIB) in partnership with the Bill and Melinda Gates Foundation (BMGF) under the European External Investment Plan (EEIP). The project includes :
- Construction, financing, equipment and maintenance of ten (10) polar medical laboratories and one (1) central laboratory
- Renovation, rehabilitation, financing, equipment and maintenance of 102 hospitals in the health districts
- Transport of biomedical samples
- Strengthening of the national system for managing logistical information on medical biology and medical imaging laboratory data
- Setting up a functional biomedical waste management system.

INTEREST OF THE PROJECT

- To significantly improve access to and quality of laboratory and diagnostic services for low-income populations in sub-Saharan Africa
- Contribute to better clinical decision-making, treatment decisions and quality of care.
- Improved detection of and response to emerging epidemics (in particular COVID-19, but also Ebola, Marburg, Lassa fever, meningitis, etc.)

PERIMETER CONCEDED

- Construction, rehabilitation, financing, operation and maintenance of diagnostic laboratories

STATE OF PROGRESS

- Development and approval of the terms of reference for the feasibility study.

NEXT STEPS

- Carrying out the feasibility study.



SETTING UP A SYSTEM FOR THE
AUTHENTICATION, MONITORING AND

TRACEABILITY OF TOBACCO



Products manufactured or imported
into Côte d'Ivoire

Traceability of tobacco

DESCRIPTION

The project consists of setting up a system for the authentication, monitoring, traceability and fiscal verification of tobacco products manufactured or imported into Côte d'Ivoire.

Tobacco manufacturers and all those involved in the production, import, sale and possession of tobacco products operate in the absence of such a system by not affixing any security markings on the packaging units of their products, in violation of the provisions of Article 8 of the WHO Protocol.

INTEREST OF THE PROJECT

- Establish a system of authentication, monitoring
- and traceability of tobacco products in Côte d'Ivoire, in order to fight against the illicit tobacco trade.

STATE OF PROGRESS

- Several private operators have expressed interest in the project
- Draft specifications drawn up

PERIMETER TO BE ENTRUSTED TO THE PRIVATE OPERATOR

- Financing, implementation, operation, maintenance and servicing

NEXT STEPS

- Recruitment of the transaction advisory consortium
- Preparation of the tender documents
- Transmission of the tender documents to the candidates
- Submission of bids
- Evaluation of bids
- Negotiation and signing of the PPP contract



BUILDING AND OPERATING THE

SLAUGHTERHOUSE CATTLE



**Market complex of
Abidjan-Anyama (CAMA)**

Slaughterhouse cattle

DESCRIPTION

- The project consists in regrouping the livestock marketing and slaughtering activities of the city of Abidjan and its suburbs at a centre located in the urban periphery - Anyama commune, 28 km north of Abidjan. It includes
 - A slaughterhouse-livestock market complex with a slaughter capacity of 745 cattle/day and 425 small ruminants/day on an area of 41 ha
 - A 187 ha grazing area for animals in transit.



COST OF THE PROJECT

- Cost of the project: about CFAF 20.2 billion (US\$ 30 million)
- Purge of customary rights: CFAF 6.8 billion (US\$ 10 million)

INTEREST OF THE PROJECT

- Improvement of product quality
- Reduction of pollution risks through the treatment of by-products, waste and wastewater

PERIMETER CONCEDED

- Financing, construction, development, operation and maintenance of the slaughterhouse-livestock market complex

STATE OF PROGRESS

- Pre-feasibility studies available

NEXT STEPS

- Launch of the consultation process

LATEX RUBBER

GLOVES FACTORY



In San Pedro Project

Gloves factory

DESCRIPTION

- The project involves approximately 6,000 farmers for the exploitation of 11,730 Hectares of productive Rubber smallholder farms geolocated at 6 kms from rental Soubre township and residential Soubre area.
- The project benefits from the 100% commitment of the smallholder cooperative Procanso.

THE PROJECT CONSISTS OF :

- building a gloves manufacturing plant with 8 lines of production and a production capacity of about 2 billions gloves per year
- building a latex concentration plant in Soubre

INTEREST OF THE PROJECT

- Profitable investment with more than 16% IRR
- Positive cash flow from year-1 of operation
- An increase in farmers profit margin by 20-25%
- Estimated revenue of USD1.7B and USD50M in tax
- Strong Government support

STATE OF PROGRESS

- The Feasibility study has been completed and 22 Villages & 22 Latex Collection Centres Have already been identified
- The Location of Latex concentration plant has been identified in Soubré
- A 74 Hectares site has been Identified in San Pedro to be CI Integrated Green Tech Park with 20 hectares dedicated to the construction of gloves manufacturing plant. The site is designed to fully integrate infrastructures, electricity, water and waste treatment, gas and etc ...

PERIMETER CONCEDED

- CI to become the first commercial latex glove manufacturer in Africa
- Job creation and farmers lifestyle improvement
- Direct impact through Value addition and development of value chain
- transformation of CI manufacturing hub on value added downstream processing

NEXT STEPS

- Launch of the consultation process

LATEX RUBBER

COTTON PLANT



In San Pedro Project

Cotton plant

DESCRIPTION

The project aims to position Ivory Coast as market leader in sustainable Absorbent Bleached Cotton (ABC) by installing an ABC Plant in the San Pedro area. The process includes the original harvest towards downstream Lint Cotton and Recycled Gin Motes.

The goal is to manufacture 4 types of products:

- 1- Semi-finished low-end from Waste (Raw Material Cotton Sliver)
- 2- Semi-finished high-end from Waste (Raw Material Cotton Sliver)
- 3- Semi-finished cloth from Lint (Raw Material Cotton Spun Lace)
- 4- Semi-finished product from Fabric (Gauze Jumbo Rolls)

THE PROJECT CONSISTS OF :

- Cleaning / Recycling Unit
- Installation of Fiber Bleaching Plant
- Installation of Packaging Lines - Local & ECOWAS Markets
- Commence Organic Cotton Farming Organic, ESG & Fair-Trade Certification
- Establishment of a Hydro Entangled Web Forming Line
- Installation of Converting & Packaging Lines
- Innovative ABC Products (wet wipes, Hygienic Tampon, sanitary napkin, pantyliner etc.)

STATE OF PROGRESS

- A 74 Hectares site has been Identified in San Pedro to be CI Integrated Green Tech Park with 10 hectares dedicated to the construction of a bleaching plant while using a vertically integrate model with converting and packaging lines of products. The site is designed to fully integrate infrastructures, electricity, water and waste treatment, gas and etc
- The location for the construction of a cleaning plant has been identified in Korhogo
- 15000 hectares land of organic cotton farming

KEY FACTS

- The value proposition of this project lies is twofold:
- Diversify the cotton production offer
- Offer sustainable products
- Estimated investment USD 40M
- Estimated revenue of USD 250M
- Profitable investment with more than 16% IRR
- Positive cash flow from year-1 of operation

INTEREST OF THE PROJECT

- First ABC Vertical setup in Africa
- Support CI 2020-2030 strategic plan by creating jobs
- potential exports of ABC 90% to overseas markets

NEXT STEPS

- The government is seeking a potential investor to purchase the feasibility study and capable to building
- the cleaning bleaching plants.

**AGRO-INDUSTRIAL POLE PROJECT IN THE
NORTH WEST OF COTE D'IVOIRE**

AGRO-POLE NORTH WEST



**Ministry of State, Ministry of
Agriculture and Rural Development**

Agro-pole North West

DESCRIPTION

General objective: The general objective of the project is to contribute to the increase of the food and nutritional security of the country

Specific objectives: To increase private investment, particularly in the processing of targeted agricultural products (rice, corn, meat/fish, cashew nuts, mango and shea); Facilitate access to markets for agro-pastoralists through the establishment of infrastructure, structuring of the sectors and capacity building; Increase the productivity of the agro-pastoral sectors by

upgrading hydro-agricultural facilities, facilitating access to agricultural inputs and services and improving community resilience.

Component 1: Improvement of production and supply factors - Rehabilitation of production infrastructures - Development / Rehabilitation of hydro-agricultural sites. Rehabilitation of pastoral dams - Establishment

of a sustainable management system for hydro -agricultural and pastoral structures-Development/rehabilitation of agricultural access roads - Development of product collection infrastructures - Development of mechanization services - Establishment of a regional climate change monitoring system - Development of intensive rice production - Revival of coffee production in a value chain approach.

Component 2: Development of an Agricultural Processing Hub and Aggregation and Service Centers (CAS) - Establishment of agro-industrial parks - Establishment of aggregation and service centers - Development of labeled services - Strengthening of the quality and traceability management process - Promotion of agro industry

Component 3: Strengthening of value chains and social equity - Structuring and capacity building of actors - Promotion of gender in the implementation of activities.

Business sum up Keys point

INTEREST



Low level of productivity-Low level of processing of agricultural products Low level of structuring of actors Opportunities: Investment in the development of soybeans (flagship crop of the area) Investment in the processing of rice Investment in the processing of corn

COST



120 000 000 000 XOF
(171 428 571 USD)

STATES OF PROGRESS



Identification

NEEDS



Funding to be sought

**AGRO-INDUSTRIAL POLE PROJECT IN THE
NORTH EAST OF COTE D'IVOIRE**

AGRO-POLE NORD EAST



**Ministry of State, Ministry of
Agriculture and Rural Development**

Agro-pole North east

DESCRIPTION

Creation of a Special Economic Zone (SEZ) as a means to boost the pharmaceutical industrialization of our country

Identification of gaps and needs in the Ivorian pharmaceutical sector that could help achieve the objectives

Turning the technology park into a catalyst for innovative pharmaceutical and biotechnology industrialization in Côte d'Ivoire

Having a technopole integrating technologies that limit the ecological footprint: the challenges of sustainable development.

To have sufficient specialized human resources for the pharmaceutical sector

Supplying the pharmaceutical market, in particular the public procurement centres of 20 French-speaking countries through their association, ACAME : Algeria, Benin, Burkina Faso, Burundi, Cameroon, Comoros, Chad, Congo, Côte d'Ivoire, Djibouti,

Gabon, Guinea, Guinea Bissau, Madagascar, Mali, Mauritania, Niger, DR Congo, Togo, and Tunisia

Mobilize, apart from the development of the SEZ, CFAF 400 billion for the pharmaceutical sector

- 200 billion for the production of health products
- 150 billion for a supply logistics hub in the run-up to the African Continental Free Trade Area (AfCFTA)
- 50 billion for human resources the public procurement centres of 20 French-speaking countries through their association, ACAME : Algeria, Benin, Burkina Faso, Burundi, Cameroon, Comoros, Chad, Congo, Côte d'Ivoire, Djibouti, Gabon, Guinea, Guinea Bissau, Madagascar, Mali, Mauritania, Niger, DR Congo, Togo, and Tunisia

Mobilize, apart from the development of the SEZ, CFAF 400 billion for the pharmaceutical sector

- 200 billion for the production of health products
- 150 billion for a supply logistics hub in the run-up to the African Continental Free Trade Area (AfCFTA)
- 50 billion for human resources

Business sum up Keys point



INTEREST

Low level of productivity Low level of processing of agricultural products Low level of access to markets Low level of structuring of actors Opportunities for the private sector Enhance the national park and the Comoé River by putting in place investments to develop eco-tourism, aquatic conservation and animal husbandry; Increase international trade across the two borders, with Burkina Faso and Ghana Offer mechanized services

COST



100 000 000 XOF
(142 857 143 USD)

STATES OF PROGRESS



Start of studies in progress with the support of the ADB

NEEDS



Funding to be sought

CASHEW APPLE PROCESSING
PROJECT

CASHEW APPLE



Ministry of State, Ministry of
Agriculture and Rural Development

Cashew Apple Processing Project

DESCRIPTION

General objective: The objective is to contribute to the development of cashew apple processing at the local level, which will lead to an improvement in producers' incomes, the creation of jobs and the empowerment of women.

Specific objectives:

- To increase the quantity of processing of the apple;
- Create jobs for youth and women
- Develop agricultural services around producers
- To improve the income of cashew nut producers

Project components

Component 1 : Cashew apple collection logistics
 Activity 1.1 : To provide the equipment of collection and transport of the apples; Activity 1.2: To provide processors with working capital for the purchase of cashew apples from producers.

Component 2: Apple processing and waste management

Activity 2.1: Build/upgrade apple juice processing plants
 Activity 2.2: Acquire equipment for the pasteurization and storage of juice;
 Activity 2.3: To set up the cold warehouses for the storage of the raw material;
 Activity 2.4: To put at the disposal the equipment of conditioning and packing;
 Activity 2.5: To valorize the residues through the production of compost, food for livestock and electric energy

Component 3: Marketing and distribution

Activity 3.1 : Develop logistics for the distribution of products and sub-products
 Activity 3.2: Contractualize with large-scale distributors
 Activity 3.3: Organize promotional activities at local and regional levels

Business sum up Keys point

INTEREST



Low valuation of the cashew apple

COST



32 000 000 000 XOF
 (45 714 286 USD) of which :
 - 2 000 000 000 XOF
 (2 857 143 USD) A1 (phase 1) ;
 - 10 000 000 000 XOF
 (14 285 714 USD) A2
 - 20 000 000 000 XOF
 (28 571 429 USD) A3 and A4

STATES OF PROGRESS



Detailed preliminary project

NEEDS



Funding to be sought

PROJECT FOR LOCAL AND INDUSTRIAL
PROCESSING OF

PADDY RICE



Ministry of State, Ministry of Agriculture
and Rural Development

Paddy rice

DESCRIPTION

General objective: To contribute to food security by increasing the processing of rice production.

Specific objectives: To improve the supply of good quality milled rice from Côte d'Ivoire.

Components of the Project

Component 1 : Strengthening of the paddy production system
 Activity 1.1 : Acquisition of seeds and inputs for rice farmers;
 Activity 1.2 : Supervision and training of farmers;
 Activity 1.3 : Support to the structuring of the actors of the sector.

Component 2: Strengthening access to mechanization
 Activity 2.1: Purchase of tractors, accessories and other motorized equipment;
 Activity 2.2: Construction of a center for the provision and maintenance of rice-growing machinery;
 Activity 2.3: Capacity building of mechanics and drivers of agricultural machinery.

Component 3: Strengthening of the processing and storage system
 Activity 3.1: Acquisition and installation of 5 mini rice mills (2 t/h) for processing milled rice;
 Activity 3.2: Strengthening of the technical platforms of 10 existing mini rice mills;
 Activity 3.2: Strengthening of the skills of the agents of the mini-factories in activities
 Activity 3.3: Construction of 5 storage warehouses for paddy and 2 storage warehouses for milled rice



Business sum up Keys point

INTEREST



Through the National Strategy for the Development of the Rice Sector (SNDR) adopted by the Government, Côte d'Ivoire aims to: (I) cover the totality of consumption needs (100%) by national production, (II) boost local rice processing, (III) consider exporting its production.

COST



477 000 000 000 XOF
 (681 428 571 USD)

STATES OF PROGRESS



Sites identified, feasibility study available

NEEDS



Construction of an agricultural mechanization center-Construction of the center;-Purchase of tractors and other accessories;-Purchase for the operation of the mechanization center. Strengthening of the processing system-Commissioning of a chain of 4 intermediate production plants with a maximum capacity of 25,000 t/year each;-Construction of storage silos.

VALORIZATION AND
TRANSFORMATION OF

SHEA BUTTER IN CÔTE D'IVOIRE



Ministry of State, Ministry of Agriculture
and Rural Development

Shea butter in Côte d'Ivoire

DESCRIPTION

General objective : The general objective is to lay the foundations for the development of the development of shea butter.

Specific objectives :

- Increase the quantity of processed products;
- Strengthen the conditions for processing;
- Strengthen the quality standard system;
- Improve the income of rural women.

Project components

Component 1: Promotion of shea domestication

Activity 1.1 : Development of improved seedlings

Activity 1.2 : Integration of shea in agricultural production systems production systems-Agroforestry

Component 2 : Collection and primary transport of shea nuts

Activity 2.1 : Improvement of collection equipment and means
 Activity 2.2 : Supply of raw material to the units
 Activity 2.3 : Drying and sorting drying and grading area

Component 3: Processing, packaging and marketing of butter

Activity 3.1: To set up five (05) processing units

Activity 3.2: To set up units of conditioning of the final product

Activity 3.3: To set up a device of valorization and/or management of waste

Activity 3.4 : Distribution and Export



Business sum up Keys point

INTEREST



(The problem) Artisanal and rudimentary processing; High energy consumption from firewood; Unsuitable processing equipment and technology.

COST



10 000 000 000 FCFA
 (14 285 714 USD)

STATES OF PROGRESS



Preliminary detailed project (Sites of agricultural transformation zones identified and acquired, Technical studies of development of the industrial platform realized, Environmental and social safeguard studies realized)

NEEDS



Funding to be sought

OPTIMISATION OF COLLECTION,
TRANSPORT, TREATMENT AND RECOVERY

SOLID WASTE



Ministry of State, Ministry of Agriculture
and Rural Development

Solid waste

DESCRIPTION

The project consists of the construction and operation of the following complementary infrastructures

- 3 transfer centers in Grand Bassam, Sikensi and Dabou;
- 1 CVET with a sorting line;
- 1 waste collection center for the management and recovery of green waste, demolition waste and bulky domestic waste.

The project is supported by the World Bank through the Urban Sanitation and Resilience Program (URRP).

SCOOP OF ACTIVITY

Operation of the transfer centers and the CVET;
 Organization of the transfer of waste from the Transfer Centers to the CVET of Kossihouen and Attiékoua.



Business sum up Keys point

PROJECT IMPACT



Reduction of the costs of transferring MSW to the CVET of Kossihouen;
 Setting up of collection and recovery channels for waste excluded from the scope of the delegation agreement waste from economic activities

COST



Estimated cost
 46,55 M USD

STATES OF PROGRESS



DWR and criteria for the selection of firms to carry out the technical economic and environmental feasibility studies (APS, ESIA) available;
 Identified and confirmed sites (land securing in progress).

NEEDS



Start of the selection procedure of the firms for the realization of the technical economic and environmental feasibility studies (APS, EIES);
 Realization of the technical-economic and environmental feasibility studies (APS, EIES);
 Launching of a call for tenders for the selection of the private partner in charge of the operation of the infrastructures (CVET and transfer centers) and the transfer of waste to the CVET

MODERNIZATION AND
INTERMUNICIPAL MANAGEMENT

SOLID WASTE



Ministry of Trade, Industry and
SME Promotion

Solid waste

DESCRIPTION

Pre-collection and collection, transportation, sorting, recovery, recycling and ecological treatment of MSW. The project is divided into 3 regional components:

Toumodi, Yamoussoukro, Tiebissou, Djebonoua and Bouaké - 9 Transfer Centers including 2 with a sorting chain and 1 CVET with a capacity of 600,000 t/year in Tiébissou; Korhogo, Sinématiali, Ferkessédougou and Ouangolodougou - 5 Transfer Centers including 1 with a sorting line and 1 CVET with a capacity of 150,000 t/year in Sinématiali;

Daloa, Gonate, Bonon and Bouafle 5 Transfer Centers including 1 with a sorting line and 1 CVET with a capacity of 200,000 t/year in Bonon

SCOOP OF ACTIVITY

Operation of the Transfer Centers
 Organization of the transfer of waste from the Transfer Centers to the respective CVET

Business sum up Keys point

PROJECT IMPACT



Establishment of recovery, recycling and recovery channels ("paper and cardboard channel", "plastics channel", "glass channel" and "cans channel").

COST



Component 1 : 44,45 Millions USD
 Component 2 : 19,789 Millions USD
 Component 3 : 40,638 Millions USD

STATES OF PROGRESS



DRW and criteria for the selection of firms to carry out the technical economic and environmental feasibility studies (APS, ESIA) available;
 Identified and confirmed sites (land securing in progress).

NEEDS



Start of the selection procedure of the firms for the realization of the technical economic and environmental feasibility studies (APS, EIES);
 Realization of the technical-economic and environmental feasibility studies (APS, EIES);
 Launching of a call for tenders for the selection of the private partner in charge of the operation of the infrastructures (CVET and transfer centers) and the transfer of waste to the CVET.

**CREATION OF A COMPETITIVENESS AND
INDUSTRIAL DEVELOPMENT SUPPORT**

FOOD PROCESSING SECTOR



**Ministry of Trade, Industry and
SME Promotion**

Food Processing Sector

DESCRIPTION

The CACDI project aims at identifying as much as possible the processing industries that will enable a local development with higher added value and which could be suitable for the development of a support centre. The advantage of such a centre is to promote the development of secondary food processing, which is more complex, demanding and technical; it also requires an excellent knowledge of the matrixes to be worked or processed:

- Building the centre's infrastructure
- The acquisition of the centre's equipment
- Management of the construction project



Business sum up keys point

INTEREST



Build a support centre for the competitiveness and industrial development of the agri-food sector in order to promote the development and creation of agri-food SMEs and improve their competitiveness.

COST



6 426 000 000 FCFA
(9 180 000 USD)

STATES OF PROGRESS



PREPARATION / EXECUTION
Identification and Preliminary assessment

NEEDS



- Increasing the competitiveness of agri-food companies;
- To provide agri-food companies with a high quality workforce able to meet the new requirements;
- Supporting agri-food companies (SMEs) in terms of advisory and coaching services in the acquisition of equipment, certification, business management at competitive costs;
- Train agri-food companies (SMEs/SMLs) in agri-food professions, particularly in technology...

PLATFORM TARGETING
THE IMPROVEMENT OF

CASSAVA FARMING



Agence de Développement
de la filière Manioc

Cassava farming

DESCRIPTION

Africa's potential in cassava farming and processing is the subject of intense debate. Africa accounts for about 47% of the estimated global production of more than 250 million tonnes (PLANETOSCOPE, 2020). The relative size of cassava production varies greatly according to the production objectives: self-consumption, fresh marketing, processing (Raffaillac, 1996).

In Côte d'Ivoire, with almost 5.2 million tonnes, cassava is the second most important food crop after yam. It is grown throughout the country and contributes significantly to the food supply of Ivorians and the populations of the countries of the sub-region. However, the value chain of the cassava industry in Cote d'Ivoire is composed of three sectors of activity: production, processing and marketing



Business sum up Keys point

INTEREST



Fight against poverty and food insecurity in rural areas

COST



4 004 400 000 XOF
(5 771 429 USD)

STATES OF PROGRESS



In Progress

NEEDS



Find a private financial partner to support the realization of the project

PADDY STRAW

BIO PACKAGING PLANT



Ministry of State, Ministry of Agriculture
and Rural Development

Paddy rice

DESCRIPTION

The objective of the project is to offer an alternative to bio-plastics by installing a bio-packaging plant in San Pedro. The products (Biodegradable F&B, Medical & Electronics Packaging Products) will be based on raw material derived from 100% biodegradable rice straw, rice husks and papaya latex, fully compostable in 6 months (180 days).

- The project involves approximately 10,345 hectares of land, 7617 farmers, and 100% commitment from smallholders and cooperative (Codirez and Socoriz)
- This project is a potential game-changer business as it aims to use disruptive technology and using Cellulose fibrous material.

THE PROJECT CONSISTS OF :

building a biopackaging manufacturing hub with 10 factories with 30 production lines and an estimated production capacity of 420 million pieces per year

KEY FACTS

- Estimated investment of USD 30M
- Savings to farmers by 20%
- Profitable investment with more 18-20% IRR
- Estimated Revenue of USD 267M and USD 10M in tax
- Positive cash flow from Y1 of operation

STATE OF PROGRESS

The Feasibility study has been completed and 20 Villages & 10 Collection Centres and 1 grinding

centre Have already been identified in Gagnoa
- A 74 Hectares site has been Identified in San Pedro to be CI Integrated Green Tech Park with 20 hectares dedicated

- to the construction of biopackaging manufacturing hub.

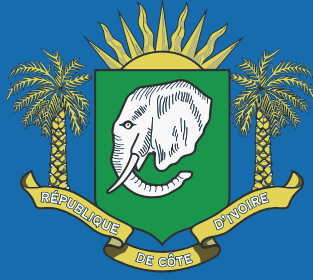
The site is designed to fully integrate infrastructures, electricity, water and waste treatment, gas and etc...

INTEREST OF THE PROJECT

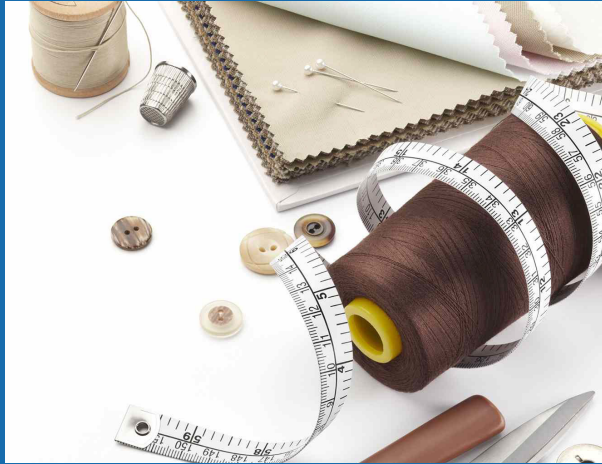
- Côte d'Ivoire to become the first nation in Africa towards producing 100% recyclable bio-packaging products
- Nurture future Ivorian leaders in CI via startups and SME development
- Position CI in the global green tech environment
- First in Africa tapping the green packaging market of USD 606.5 billion
- Farmers empowerment through poverty eradication programmes by the end of 2023
- climate change mitigation by minimizing carbon footprint by 600,000 kg
- CI to become a manufacturing hub in the region for this new and robust competitive industry
- job creation through value added processing

NEXT STEPS

- The government is seeking a potential investor to purchase the feasibility study and capable to construct the biopackaging manufacturing plant



PPP PROJECT



CÔTE D'IVOIRE THE LAND OF OPPORTUNITIES

HEALTH PROJECT



Ministry of health

Pharmaceutical special economic zone

DESCRIPTION

Creation of a Special Economic Zone (SEZ) as a means to boost the pharmaceutical industrialization of our country

Identification of gaps and needs in the Ivorian pharmaceutical sector that could help achieve the objectives

Turning the technology park into a catalyst for innovative pharmaceutical and biotechnology industrialization in Côte d'Ivoire

Having a technopole integrating technologies that limit the ecological footprint: the challenges of sustainable development.

To have sufficient specialized human resources for the pharmaceutical sector

Supplying the pharmaceutical market, in particular the public procurement centres of 20 French-speaking countries through their association, ACAME : Algeria, Benin, Burkina Faso, Burundi, Cameroon, Comoros, Chad, Congo, Côte d'Ivoire, Djibouti,

Gabon, Guinea, Guinea Bissau, Madagascar, Mali, Mauritania, Niger, DR Congo, Togo, and Tunisia

Mobilize, apart from the development of the SEZ, CFAF 400 billion for the pharmaceutical sector

- 200 billion for the production of health products
- 150 billion for a supply logistics hub in the run-up to the African Continental Free Trade Area (AfCFTA)
- 50 billion for human resources the public procurement centres of 20 French-speaking countries through their association, ACAME : Algeria, Benin, Burkina Faso, Burundi, Cameroon, Comoros, Chad, Congo, Côte d'Ivoire, Djibouti, Gabon, Guinea, Guinea Bissau, Madagascar, Mali, Mauritania, Niger, DR Congo, Togo, and Tunisia

Mobilize, apart from the development of the SEZ, CFAF 400 billion for the pharmaceutical sector

- 200 billion for the production of health products
- 150 billion for a supply logistics hub in the run-up to the African Continental Free Trade Area (AfCFTA)
- 50 billion for human resources

Business sum up Keys point



INTEREST

Essential consumer products not locally manufactured 20/80 products: data established from monthly outputs of the university hospitals, the most imported products according to the IMS, list of products in the CMU care basket Availability of pharmaceutical inputs (rubber, cotton) for the local manufacture of essential medical devices Innovation based on the development of phytomedicines Essential utilities for development: quality control, logistic supply hub, enhancement of qualified HR. Opportunities: Investment in the development of Pharmaceutical zone, tablet plant and using of cotton and rubber for medical cotton bud and gloves. Creation a research laboratories.

COST



3.000.000.000 XOF
(4 285 714 USD)

STATES OF PROGRESS



Preparation/execution

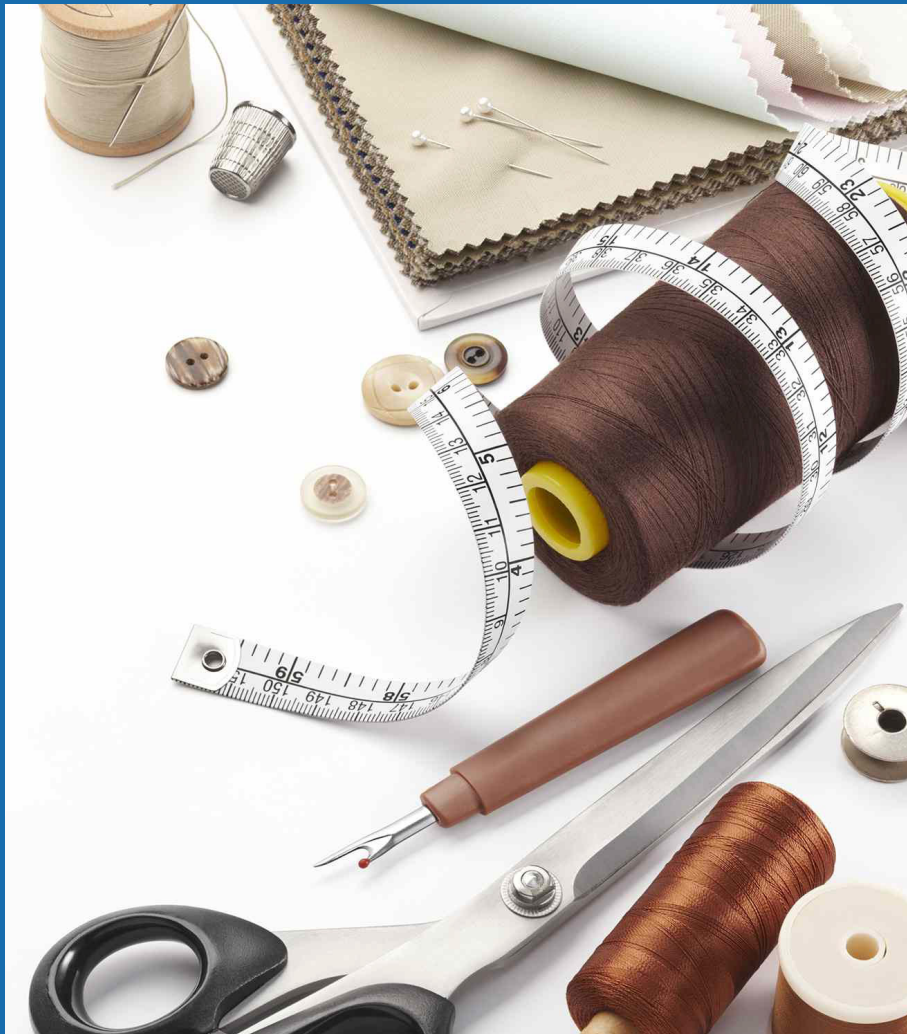
NEEDS



Credit of 3.000.000.000 XOF
(4 285 714 USD)

DEVELOPMENT OF A SPECIFIC AND
TAILOR-MADE PROGRAMME FOR

"CHAMPION SMEs"



Ministry of Trade, Industry and
SMEs Promotion

Champion SMES

DESCRIPTION

To ensure the promotion and emergence of national champions through the implementation of a programme of technical and managerial assistance and financing for SMEs, start-ups and young entrepreneurs.

It will be a question of selecting and supporting a class of competitive SMEs whose vocation is to constitute champion SMEs and to migrate towards the status of intermediate-sized companies or large companies.



Business sum up keys point

INTEREST



Promote the emergence of "champion" SME

COST



250 000 000 XOF
(357500 USD)

STATES OF PROGRESS



PREPARATION / EXECUTION

NEEDS



- Design and implement 20 specific technical and managerial assistance programmes for national SME champions;
- Upgrade 100 SME champions chosen through a competitive bidding process

SETTING UP OF A CLUSTER FOR

AUTOMOTIVE ENGINEERING PROFESSIONS



Ministry of Trade, Industry and
SMEs promotion

Automotive Engineering professions

DESCRIPTION

The car mechanics sector is an important employment sector for the economy due to the large number of garages which are growing more and more. However, the sector is crucially lacking in formalism, organization, modernization and training in new maintenance techniques:

- Setting up model clusters in Grand-Bassam Yamoussoukro Bouaké Korhogo;
- Set up an electronic platform for the collection of data on car mechanics
- Equip the four (04) clusters with office furniture, housing and computer and electronic equipment Acquire pedagogical equipment and specialized tools for the auto mechanics trades;
- training and evaluation guidelines for the auto mechanics trades, Train 200 professional drivers in each pilot zone of the project (800 people)



Business sum up keys point

INTEREST



Enhancing the value of the auto mechanics sector through the certification of jobs in order to reduce unemployment in Côte d'Ivoire.

COST



1 546 000 000 XOF
(2 208 572 USD)

STATES OF PROGRESS



PREPARATION / EXECUTION

NEEDS



- Set up four (04) clusters in Côte d'Ivoire (Grand Bassam, Yamoussoukro, Bouaké and Korhogo);
- Formalize the garages emerging from the cluster;
- Train mechanics in new maintenance techniques in the car mechanics sector;

CONSTRUCTION OF THE

KORHOGO WHOLESALE MARKET



Ministry of Trade, Industry and
SMEs promotion

Korhogo wholesale market

DESCRIPTION

In fact, production does not manage to cover the overall food needs on a regular basis each year, especially in some large cities. It is with a view to correcting this shortcoming and improving the harmonious development of its economy that the Government, through the Ministry of Trade and Industry, has initiated this project:

- Delimiting and ensuring the security of the plots and clearing customary rights for the construction of the Korhogo wholesale market
- Carry out additional studies (Detailed Preliminary Project, geotechnical research, environmental and social impact research)
- Building the Korhogo wholesale market



Business sum up keys point

INTEREST



Build the Korhogo wholesale market

COST



21 427 410 000 XOF
(30 610 586 USD)

STATES OF PROGRESS



PREPARATION / EXECUTION
Identification and Preliminary assessment

NEEDS



- Reinvigorate the market infrastructure in the Korhogo;
- Fight against the high cost of living;
- To contribute to a significant improvement in price competitiveness (accessibility to food by reducing food prices by 50%) and non-price competitiveness of the food sector in Côte d'Ivoire (food security and sovereignty).

LOCAL MANUFACTURE

SPARE PARTS, FIXING COMPONENTS



**Ministry of Trade, Industry and
SMEs promotion**

Spare Parts, Fixing Components

DESCRIPTION

Expertise in the manufacturing techniques of fixing components, which are the same as the production of mechanical components, is an entry point into the engineering industry:

- Improvement of the fixing components manufacturing environment
- Development of the fixing components value chain
- Project Management and Coordination



Business sum up keys point

INTEREST



Develop a local manufacturing industry for fasteners for the national and sub-regional market

COST



2 700 093 463 XOF
(3 857 276 USD)

STATES OF PROGRESS



PREPARATION / EXECUTION
Identification and Preliminary assessment

NEEDS



- Strengthen the capacity (resources, technology, and investments, etc.) of SMLs in fixing components manufacturing;
- Set up 20 fixing components production units and make them functional;
- To satisfy the national needs in fixing components and turn the country into an exporter of fixing components;

LAYOUT OF BONOUA

INDUSTRIAL AREA (328 HA)



Ministry of Trade, Industry and
SME Promotion

Industrial Area (328)

DESCRIPTION

The Bonoua industrial zone covers an area of 334 ha. Several operators are established within this zone. The level of occupation is about 30% with at least 16 companies, 10 of which are active. However, this area is not yet developed, operators are experiencing challenges in channelling wastewater and rainwater from their factories which sometimes reach the town of Bonoua.

Project components:

- Groundworks, clearance of Customary Rights and compensation for crops (328 ha))
- Development of the industrial area (334 ha)
- Monitoring and control of the layout works (6% of the amount of the works)



Business sum up keys point

INTEREST



This project will enable the implementation of 328 ha intended to encourage the emergence and development of several industrial units and reinforce the attractiveness of the industrial area.

COST



STATES OF PROGRESS



PREPARATION / EXECUTION
Identification, Preliminary assessment and Preliminary details design

NEEDS



To clean up the environment of the industrial area, particularly the A100 national road (Bonoua-Aboisso road) and the town of Bonoua;

- Improve the environment and quality of life of local residents;

Preserve the groundwater of the city of Bonoua which is full of important water resources (water collecting field adjacent to the industrial zone);
Strengthen the attractiveness of the industrial area;

REHABILITATION OF THE INDUSTRIAL

AREAS OF KOU MASSI (120 HA) AND VRIDI

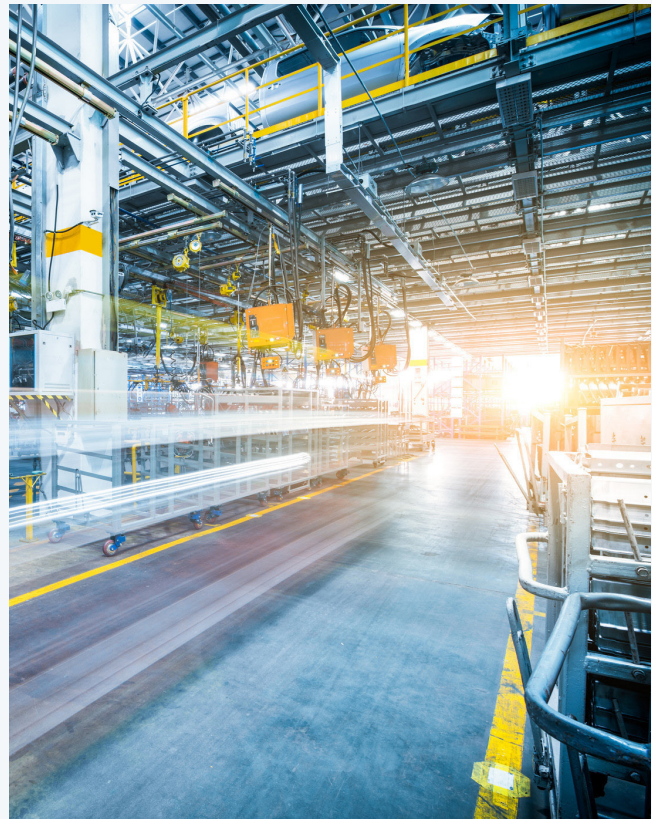


Ministry of Trade, Industry and
SME Promotion

Areas of Koumassi(120HA) and Vridi

DESCRIPTION

The industrial areas of Koumassi (120 ha) and Vridi (120 ha) are among the oldest industrial areas in Abidjan, with over 400 companies. However, these industrial zones have not benefited from maintenance over the years, which has led to the ageing and deterioration of the infrastructure (roads and various networks), with repercussions on industrial activities.



Business sum up keys point

INTEREST



Upgrading the industrial infrastructure of Vridi and Koumassi

COST



36 623 889 766 XOF
(52 319 843 USD)

STATES OF PROGRESS



PREPARATION / EXECUTION
Identification, Preliminary assessment and Preliminary details design

NEEDS



To upgrade the infrastructure of these areas through rehabilitation works;
-Improve the operators' working environment
More informations : technical study available

LAYOUT OF SAN-PEDRO

INDUSTRIAL AREA



Ministry of Trade, Industry and
SME Promotion

Industrial Area

DESCRIPTION

The development of the existing industrial area in San-Pedro will be beneficial in terms of the modernization and development of industrial activity, the creation of socio-economic infrastructure and sustainable employment and meeting the needs of economic operators. A technical study of the development of existing industrial areas and a monograph of these areas were carried out for this purpose:

- Development of existing industrial zones (300 ha);
- Protection of industrial reserves in San-Pedro



Business sum up keys point

INTEREST



This project aims to develop the existing industrial zones and to protect the industrial reserves of San-Pedro city, which will encourage the establishment of industries

COST



1 600 000 000 XOF
(2 285 714 USD)

STATES OF PROGRESS



PREPARATION / EXECUTION
Identification,
Preliminary assessment

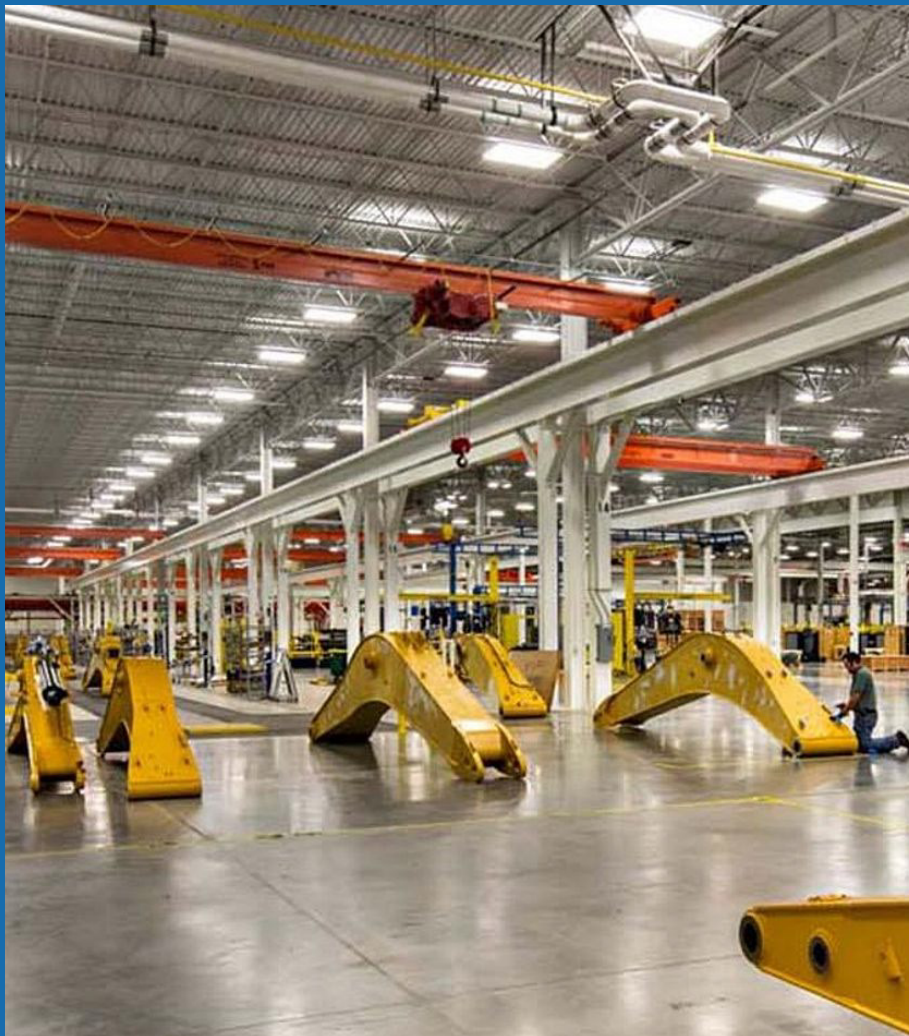
NEEDS



To improve the environment and quality of life for local residents;
To strengthen the attractiveness of the industrial zone;
To increase investment in the industrial zone;
To allow a uniform settlement of the industries;

LAYOUT OF YAMO USSOUKRO

INDUSTRIAL AREA (250 HA)



Ministry of Trade, Industry and
SME Promotion

Industrial Area (250HA)

DESCRIPTION

This project will make it possible to implement 250 ha intended to support the blossoming and development of several industrial units:

- Securing an additional 250 ha of land (preliminary works, clearing and compensation of crops)

Development work on a 250 ha plot in the Yamoussoukro industrial zone



Business sum up keys point

INTEREST



the implementation of 250 ha designed to facilitate the emergence and development of several industrial units and strengthen the attractiveness of the industrial area.

COST



65 634 421 330 XOF
(93 763 459 USD)

STATES OF PROGRESS

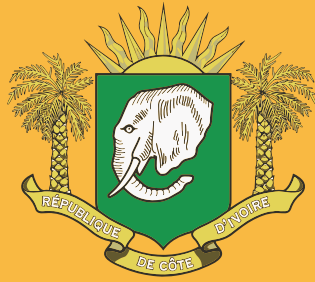


PREPARATION / EXECUTION
Identification, Preliminary assessment and Preliminary detailed design

NEEDS



- Securing a 250 ha plot (preliminary works, purging and compensation of crops);
- Develop the Yamoussoukro industrial area;
- To allow a uniform location of industries;
- Facilitate the establishment of industrial units by prior terracing of the platforms;
- To clean up the environment of the industrial area by avoiding the pouring of waste water into nature;



PRIVATE PROJECT



CÔTE D'IVOIRE THE LAND OF OPPORTUNITIES

PLATFORM TARGETING
THE IMPROVEMENT OF

TEXAS GRILL



Private project

Texas grill

DESCRIPTION

The proposed project is a catering company providing services to individuals and companies (catering or takeaway as well as a catering service). TEXAS GRILLZ is an expert in barbecue cooking and is renowned for its seasonings. In order to contribute to the development and influence of the catering industry in Côte d'Ivoire, and also to create more added value, Mr. GORIS ALAIN MAXWEL wants to set up restaurants, including one in YAMOUS-SOUKRO; one in SAN PEDRO, and a seasoning production unit in Abidjan. He also considers establishing himself in the sub-region, mainly in Senegal and Cameroon



Business sum up Keys point

INTEREST



INNOVATIVE PROJECT
First Barbecue chain in Côte d'Ivoire

COST



3 000 000 000 XOF
(4 285 714 USD)

STATES OF PROGRESS



In Progress

NEEDS



Find a private financial partner to support the realization of the project

CONSTRUCTION
OF A CITY

"LES RESIDENCES D'ELOGNE"



16 high-standing villas with swimming
pool in bingerville

Les residences d'Elogne

GUARANTEE :

1st rank mortgage 6.4 ha on the basis of the projet and on the buildings, Delegation of all-risk insurance, Pledge of the Debt Service Reserve Account (DSRA), Gradual constitution of the reserve account gradually 12 months after the start of the works up to 194,796 MXOF i.e. 12 debt service installments (interest to be paid during the deferred period), Gradual constitution of the reserve account gradually 24 months after the start of the works up to 388,800 MXOF i.e. 2 service installments, debt (Capital + interest)

PRIORITY LEVEL : 36 months with a partial deferral of 18 months

DESCRIPTION

Construction of a city of 16 luxury villas with swimming pool located in Bingerville called "LES RESIDENCES D'ELOGNE"



Business sum up Keys point

INTEREST



The SITM project responds to a significant need for high-level housing by the construction of a city housing 16 high-end duplex villas with swimming pool offering a beautiful, healthy environment and an ideal living environment.

COST



3.000.000.000 XOF
(4 285 714 USD)

STATES OF PROGRESS



Preparation/execution

NEEDS



Credit of 3.000.000.000 XOF
(4 285 714 USD)

More informations ROI : Each subscriber will make a personal contribution of 50% of the price of the house at the end of the work and will pay the rest of the 50%, the month following the end of the work.

**Construction of 10 houses and 20
high standing apartments**

"RESIDENCE LA PAIX"



In Cocody 2 Plateaux 7th tranche

Residence la paix

GUARANTEE :

1st rank mortgage on the land (5,000 m2) base of the project and on the buildings, Delegation of all-risk insurance, Pledge of the Debt Service Reserve Account (DSRA); progressive constitution during the construction. Balance worth at least 2.2 times the debt service over the first 12 months of FCFA 610 million 18 months after start-up, around 2 times the debt service (Capital + interest)

PRIORITY LEVEL : 30 months including 18 months deferred

DESCRIPTION

Construction of 10 houses and 20 high standing apartments (RESIDENCE LA PAIX) in Cocody 2 Plateaux 7ème tranche



Business sum up Keys point

INTEREST



This project responds to a significant need for high-level housing by the construction of 10 houses and 20 luxury apartments with a swimming pool called « RESIDENCE DE LA PAIX » in Cocody-2 plateaux, 7ème tranche.

COST



3.800.000.000 XOF
(5 428 571 USD)

STATES OF PROGRESS



Business plan done
Waiting funds to start the project

NEEDS



Credit of 3.000.000.000 XOF
(4 285 714 USD)

More informations ROI: Each subscriber will make a personal contribution of 40% of the price of the house at the end of the work and will pay the rest of the 60%, the month following the end of the work.

PLATFORM TARGETING
THE IMPROVEMENT OF

AFRICAN BAKERY



Private project

African Bakery

DESCRIPTION

promotes flours made from tubers or local cereals, which are used directly in the manufacture of bakery or pastry products; for example: bread sticks, croissants, cakes. Thus, the bakery integrates cassava flour, maize flour or any other cereal into the bread-making process in order to offer mixed breads to consumers.

The bakers and pastry chefs of seven countries have just come together to create a West African confederation of bakery and pastry known as COABP in July 2022. They come from Cote d'Ivoire, Senegal, Togo, Benin, Mali, Guinea and Niger



Business sum up Keys point

INTEREST



The implementation of the African bakery involves the creation of a value chain: Researchers, Farmers, Food processors, Bakers and pastry chefs

COST



1 250 000 000 XOF
(1 785 714 USD)

STATES OF PROGRESS



Business plan done
Waiting funds to start the project

NEEDS



Credit of 1.250.000.000 XOF
(1 785 714 USD)

More informations ROI: Each subscriber will make a personal contribution of 40% of the price of the house at the end of the work and will pay the rest of the 60%, the month following the end of the work.

CÔTE D'IVOIRE SOLAIRE



Private project

Côte d'Ivoire solaire

DESCRIPTION

CI SOLAIRE (Cote d'Ivoire Solaire) is an Ivorian company that plans to set up a fully automated solar panel assembly line with an annual capacity of 50MW over a period of 6 months. In Cote d'Ivoire, the company's main goal is to :

- To offer top quality products at the best price
 - To reach about 15% of the market in Ivory Coast until 2030.
 - Customer satisfaction and continuous improvement of the quality of our products
 - To become the leading partner of solar energy professionals, States and international institutions in West Africa
- Promote sustainable development through solar energy (educate the population in the use of solar energy)
- To create a training institute for solar energy professions.

Its activities :

- Manufacturing of panels and derived solar equipment;
- Engineering of mixed solar projects: Design, sizing, installation and maintenance of on-grid and off-grid solar systems up to 1MW - 2MW: residential and industrial.

Products and services: o Solar panels o Solar air conditioners o Solar water heaters

- LED light bulbs o Solar refrigerators and freezers
- Other equipment: inverters, charge controllers and batteries

Target clientele: o Residential in urban areas (mixed energy in individual production): A 2.747 million euro (1.8019 billion FCFA) contract signed with SCI PERFORMER to supply and set up solar kits on more than 400 dwellings; execution planned for 2022 - 2023.

-Rural electrification by solar energy (Pico, Micro and mini grids): 613.720 million euros (402.6 billion FCFA) for hybrid solar-diesel mini-grids and 351.829 million euros (230.8 billion FCFA) for independent sources (individual, group, solar kits, solar reverberators).

-Potential for future solar power plants: 2020 - 250MW and 400MW to 2030: about 2,134.146 million euros (1400 billion FCFA)

-The Cote d'Ivoire Electricity Master Plan includes the use of renewable energies to reach 20% of the demand 22,799 GWh in 2030.

Strategic objectives :

- To increase awareness of solar products by making them accessible in equipment distribution networks; o To set up a dynamic and attractive showroom; To make online sales.

Business sum up Keys point

INTEREST



The implementation of the African bakery involves the creation of a value chain: Researchers, Farmers, Food processors, Bakers and pastry chefs

COST



1 250 000 000 XOF
(1 785 714 USD)

STATES OF PROGRESS



Business plan done
Waiting funds to start the project

NEEDS



Credit of 1.250.000.000 XOF
(1 785 714 USD)

LYK GROUP PROJECT



Private project

LYK group project

DESCRIPTION

Present on the market since April 2018, LYK Group is in the research and development of dermatological cosmetic products specific to the treatment of various skin-related pathologies. The Biomedical laboratory LYK Group has a project of expansion and growth. As such, it plans to open from 2023 a branch of manufacturing of generic pharmaceutical products responding to endemic problems such as malaria.



Business sum up Keys point

INTEREST



To bring medical solutions to all types of skin pathologies for populations of all social strata and specifically to people suffering from major endemics such as malaria.

COST



520 000 000 OXF

STATES OF PROGRESS



NEEDS



Financement

CASHEW PROJECT



Private project

Cashew project

DESCRIPTION

The Cajou Project consists of the construction and operation of an automated cashew nut processing plant with a capacity of 10,000 tons/year (in 2 shifts)10,000 tons/year (in 2 shifts), in the industrial zone of Yamoussoukroon an area of 4 ha.

The project is carried by three national economic operators of excellent moral and professional reputation and operating in various different sectors of activity in Côte d'Ivoire, one of which is a leader in its sector of activity is endowed with a strong industrial culture.



Business sum up Keys point

INTEREST



An industrial project with great potential, supported by local shareholders with an excellent moral and professional reputation and a proven industrial culture.and professional reputation and with a proven industrial culture.

COST



Annual sales of of 42 billion FCFA over the period The cost in its initial phase of the Project is estimated at 6 billion FCFA including :Structural work: 3.2 billion CFA francs; Process: 0.8 million CFA francs;Working capital requirement: 2 billion CFA francs (product purchases and operations)

STATES OF PROGRESS



Acquisition of a 4ha land from AGEDI in the industrial zone of Yamoussoukro2 technical and financial studies completed Bank financing almost secured with two local banks (agreement obtained on the short and medium term debt andmedium term debt and agreement in principle on the bank overdraft) 3Investment approval obtained from CEPICI 4Agreement signed with the State of Côte d'Ivoire regarding advantageous tax provisions in connection with the cashew with the cashew nut industry

NEEDS



Financement



SCAN ME

To access the catalogue project



ADVISORY PANEL FOR NDP FUNDING MOBILIZATION 2021-2025

AGRO-INDUSTRY

CORN SECTOR
 MANGO SECTOR
 PACKAGING SECTOR
 RUBBER TREE SECTOR
 COTTON SECTOR
 DESSERT BANANA SECTOR
 CASSAVA SECTOR
 COCOA SECTOR
 HORTICULTURE SECTOR
 KOLA NUT SECTOR
 PINEAPPLE SECTOR
 RICE SECTOR
 CASHEW NUT SECTOR
 SHEA SECTOR

TOURISM

BUILDING AND
 CONSTRUCTION
 MATERIALS

TEXTILE INDUSTRY

PHARMACEUTICAL
 INDUSTRY

INFORMATION AND
 COMMUNICATION

CAR AND SPARE
 PARTS INDUSTRY



Headquarter

2nd Floor Building MEMANOU Boulevard
Clozel, Plateau – Abidjan (Headquarter)
Phone : +225 27 20 31 14 00
Fax : +225 27 20 31 14 09

One stop shop

Building Grand Siècle, Carrefour PISAM
2nd 3rd Floor, Cocody – Abidjan
Phone : +225 25 22 01 79 00 / 01 / 14
Fax : +225 27 20 30 23 94

Contact us

 WWW.CEPICI.CI



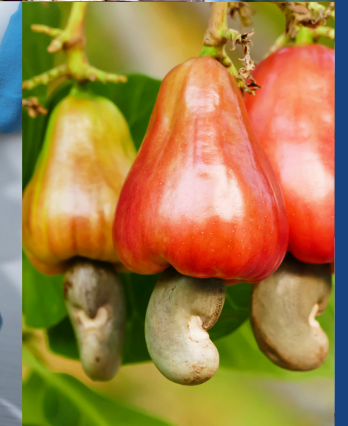
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CENTRE DE PROMOTION DES INVESTISSEMENTS EN CÔTE D'IVOIRE

OPPORTUNITIES CARD





SUMMARY

- **AGRO-INDUSTRY**

- Mango Sector

- Corn Sector

- Rice Sector

- Rubber Tree Sector

- Cotton Sector

- Dessert Banana Sector

- Cassava Sector

- Cocoa Sector

- Kola Nut Sector

- Pineapple Sector

- Cashew Nut Sector

- Shea Sector

- Horticulture Sector

- Packaging Sector

- **INFORMATION AND COMMUNICATION TECHNOLOGY**

- **TOURISM**

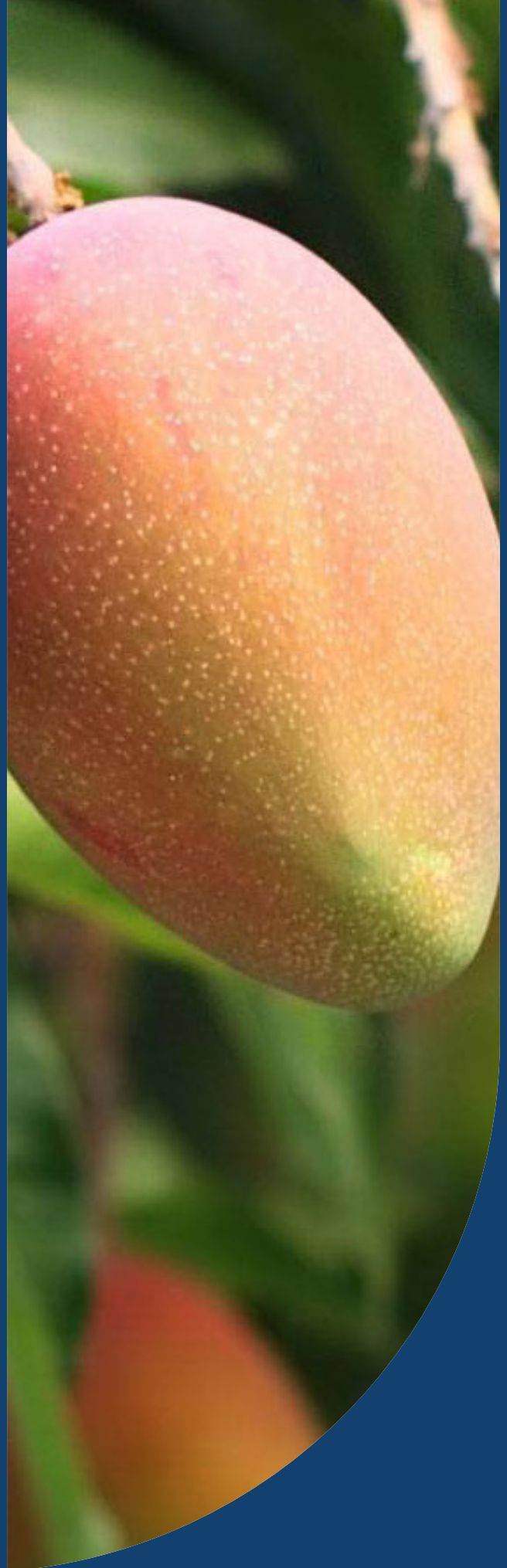
- **PHARMACEUTICAL INDUSTRY**

- **TEXTILE INDUSTRY**

- **BUILDING AND CONSTRUCTION MATERIALS**

- **CAR AND SPARE PARTS INDUSTRY**

**AGRO-
INDUSTRY
MANGO
SECTOR**



AGRO-INDUSTRY MANGO SECTOR

DESCRIPTION OF THE SECTOR

Mango is the third export fruit in Côte d'Ivoire behind banana and pineapple, with a production of around 180,000 tons per year. Côte d'Ivoire is the third provider of the European market, with a yearly average of 33,000 tons; it is also the first African country exporter of mango, far in front of the other West African countries. Mango is a flagship product for Côte d'Ivoire; it generates more than 10 million euros in revenues in the northern area where it is produced. Exports have more than doubled in ten years and selling prices on the markets have improved. Thanks to its geographical proximity, its production calendar, the predominance of the Kent variety and its adaptation to market requirements, Côte d'Ivoire is a key trade partner of Europe to develop the mango market. The Ivorian orchard registered a rapid growth these last ten years. According to the FAO, it went from 10,000 hectares in 1999 to more than 20,000 hectares currently. More than 90% of the national production is achieved by small producers (about 7,000), with farming areas varying from 2 to 20 hectares. The maximum yields per hectare range from 3 to 7 tons.

POTENTIAL OF THE SECTOR

- The main export outlet for mangos in Côte d'Ivoire remains by far the European market for fresh mango.
- Other destinations such as the sub-regional market and Maghreb countries, with around 3,000 tons sent in 2017.
- Demographic boom in Côte d'Ivoire has also stimulated the demand for fresh fruits on the local market.
- The sub-regional market is developing rapidly with the supply of drying units in Ghana and Burkina Faso.

INVESTMENTS OPPORTUNITIES

- Building of manufacturing unit for phytosanitary products needed in the treatment against mango flies.
- Set up of storage areas before distribution and commercialization in the mango industry.
- Set up of modern mango production units.
- Building of industrial mango drying units.
- Building of industrial process units for fruit juice, jam...

A FEW PROJECTS :

- **PPP :**
 - Project of structuring industrial sectors
 - Revival and structuring of mango production in Côte d'Ivoire
 - Support to the construction of commercial farms with ease of acquisition of production equipment.
- **Private**
 - Development of agro industrial integrated projects for multi-fruits (mango, pineapple, banana).



INFRASTRUCTURES SUPPORTING THE SECTOR

Road infrastructure :

- Existence of the Autoroute du Nord (Northern Highway); the Yamoussoukro Bouaké section is under construction.
- Existence of the Abidjan-Bassam Highway; the extension towards Bonoua is in the works within the scope of the Abidjan-Lagos corridor highway.
- Project of construction of Abidjan-San Pedro Highway

Railway infrastructure :

- Existence of Abidjan-Ouagadougou Railway.
- Construction of a Railway between Man and San Pedro.

Port infrastructure :

- Several ongoing and future generation projects will increase the installed capacity from 2229 MW to 3428 MW.

Power infrastructure :

- Several ongoing and future generation projects will
- increase the installed capacity from 2229MW to 3428 MW.

Industrial Areas :

- Existence of Yopougon, Koumassi, Vridi and PK 24 Industrial Areas.
- Layout of Boundiali Industrial Area (planned).
- Layout of Assouba Industrial Area (50 ha).
- Layout of Bonoua Industrial Area (334 ha).
- Layout of Ferkéssédougou Industrial Area (planned).

REGIONS CONCERNED

Mango export production is localized in the northern area, 600km away from the port of Abidjan covering the regions of Bagoue, Poro, Tchologo and Hambol.

Main production areas:

- Odiénne,
- Boundiali,
- Korhogo,
- Sinématiali,
- Ferkessédougou
- Tafiré.

AGRO-INDUSTRY MANGO SECTOR

REGULATORY AND INCENTIVE FRAMEWORK

1. Regulatory Framework/ Public institutions

Sector is eligible to the Investment Code. The mango sector is eligible to the Investment Code, see Order n°2018-646 dated 1st August 2018 on the Investment Code.

2. Tax relief procedure during the implementation and exploitation stages of the private investment.

- Partial exemption of custom duties.
- VAT exemption or suspension.
- Grant of tax credit.
- Partial or full exemption of corporate taxes over a period going from 5 to 15 years.
- Exemption of taxes and other fees.

THE SECTOR KEY PLAYERS / USEFUL LINKS

- Ministry of Agriculture : www.agriculture.gouv.ci
- Ministry of Trade, Industry and Promotion of SMEs : www.commerce.gouv.ci
- National centre of Agronomic Research : www.cnra.ci
- Inter-professional and agricultural Research and Advisory Fund : www.firca.ci
- Côte d'Ivoire's Investment Promotion Centre : www.cepici.gouv.ci/fr
- Single Gate of services for the Investor : www.225invest.ci

- **Around 30 private export companies carry mango export in Côte d'Ivoire.**
-
- 36 packing units for fresh mangos registered by Health authorities in the towns of Korhogo (18 units), Sinématiali (10 units), Ferkéssédougou (7 units) and Odiénné (1 unit).
- National Steering Committee of public-private partnerships : ppp.gouv.ci

3 professional organizations managing the sector :

- OCAB
- AREXMA and
- OBAMCI.

AGRO- INDUSTRY CORN SECTOR



AGRO-INDUSTRY – CORN SECTOR

DESCRIPTION OF THE SECTOR

The Ivorian government has the ambition to structurally transform the economy through industrialization, particularly the processing of agricultural raw materials, including corn. It is the second most cultivated cereal in Côte d'Ivoire after rice in terms of volume, and its production has developed strongly throughout the country. This production is estimated at 1,102,433 tons in 2019. The Government's strategy included in the second generation National Agricultural Investment Program (2018-2025) PNIA2 aims to improve the competitiveness of agricultural products, by :

- Maintaining an average annual growth rate of agricultural production at 7.5% over the period 2021-2025;
- Improving the yields of the five (05) main food crops (cassava, corn, plantain, yam, tomato) and;
- The transformation of 25% of corn production by 2025.

POTENTIAL OF THE SECTOR

- 3rd corn producer at the subregional level.
- Availability of several types from 90 to 120 days with a capacity going from 5 to 7 tons per acre.
- High domestic consumption estimated at 95%
- Self-sufficiency: 350,000T.
- Local sales: 225,000T.
- Sales to farmers and wholesalers supplying the cities.
- Regional urban market: 75,000T
- The mechanization of farming via the usage of new technologies and high-yield modern equipment will enable better competitiveness in the value chain, reduce the cost of production and thus increase the sector productivity.

INVESTMENTS OPPORTUNITIES

- Setting-up of industrial plantations;
- Supply of industries for finished products processing such as infant formula, beer and animal feeding stuffs.
- Sales or rental of machinery and equipment for the construction of irrigation, rainwater catchment and storage systems.
- Sales of preservation and post-harvest treatment products.
- Creation of production storage warehouses.
- Creation of mechanization centers or strengthening of the existing centers: spare parts or machinery manufacturing assembly units.
- Setting-up of farm equipment maintenance and repair firms.

A FEW PROJECTS :

- **PPP : farming development integrated pole 8**
 - Creation of an efficient corn processing industry
- **Private :**
 - Integrated project for corn-based animal feed production.
 - Project of small-scaled corn processing unit creation.



INFRASTRUCTURES SUPPORTING THE SECTOR

Road infrastructures :

- Autoroute du Nord (Northern Highway) available, the section Yamoussoukro-Bouaké is still in the works.
- Existence of the Abidjan-Bassam highway; the extension towards Bonoua is in the works within the scope of the Abidjan-Lagos corridor highway.
- Plans of construction of the Abidjan-San Pedro highway.

Railway infrastructures :

- Existence of Abidjan-Ouagadougou railway.
- Plans of the construction of a railway between Man and San Pedro.

Port infrastructures :

- Existence of two (02) Port authorities undergoing modernization plans.

Power infrastructure :

- Several ongoing and future production projects will enable set the national power capacity from 2,229MW to 3,428MW.

Industrial areas :

- Existence of industrial areas in Yopougon, Koumassi, Vridi et PK24.
- Expected layout of Katiola industrial area.
- Expected layout of Boundiali industrial area.

CONCERNED REGIONS

Bafing, Worodougou, Kabadougou, Folon, Bere.

AGRO-INDUSTRY – CORN SECTOR

REGULATORY AND INCENTIVE FRAMEWORK

1. Regulatory Framework / public institutions

Decree n°84-934 dated 27 July 1984 amended by decree 92-14 dated 8 January 1992 on the creation of OCPV, Office of assistance to food-crops commercialization.

2. Sector eligible to the Investments Code

The corn industry is eligible for the Investment Code, cf. Order N°2018-646 dated 1st August 2018 on the Investment Code.

3. Tax relief procedure during the implementation and exploitation stages of the private investment

- Partial exemption of customs duties.
- VAT exemption or suspension.
- Grant of a tax credit.
- Partial or full exemption of corporate taxes over a period going from 5 to 15 years.
- Exemption of taxes and other fees.

THE SECTOR KEY PLAYERS / USEFUL LINKS

- Ministry of Agriculture : www.agriculture.gouv.ci
- Ministry of Trade, Industry, and promotion of SMEs : www.commerce.gouv.ci
- National Center for Agronomical Research : www.cnra.ci
- Inter-professional Agricultural Research and Advisory Fund (FIRCA) : www.firca.ci
- National Steering Committee of public-private partnerships : ppp.gouv.ci
- Côte d'Ivoire's Investment Promotion Centre : www.cepici.gouv.ci/fr
- Single Gate of services for the Investors : www.225invest.ci

**AGRO-
INDUSTRY
RICE
SECTOR**



AGRO-INDUSTRY – RICE SECTOR

DESCRIPTION OF THE SECTOR

The Ivorian government's ambition is to ensure self-sufficiency in good quality rice by 2025 and to position the country among the largest rice exporters by 2030. The rice sector represents 6% to 8% of the food crop and its consumption is estimated at 2.7 MT (2019/2020) for a paddy production of 1,481,182 tonnes paddy production of 1,481,182 tonnes with a volume of 962,768 tonnes of milled rice in 2020. One of the objectives of the National Development Plan (NDP 2021-2025) is to increase the annual growth rate of milled rice production from 50% to 90% over the 20-year period. The goal is to increase the annual growth rate of milled rice production from 50% to 90% over the 2021-2025 period and to reduce the post harvest loss rate from about 20% to 5% in 2020 from about 20% to 5% in 2025. The new National Rice Development Strategy (NRDS 2020-2030), it is based on the implementation of integrated rice projects taking into account irrigated rice cultivation, the development and rational use of rice plots, the production of high-yield seeds and the total mechanisation of the rice value chain. The NRDS 2020-2030 foresees the renovation of 64 dams and rice plots covering about 55,000 hectares.

POTENTIAL OF THE SECTOR

- Rice ranks 3rd in food production after yams and cassava.
- The value of the imported rice quantity is equivalent to about 450 million euros per year.
- The World 5th rice importer.
- 2nd importer at a continental level after Nigeria.
- 4% growth rate of current rice GDP in 2020.
- Rice production represents more than 6 to 8% of the total food-crop production.
- The processing of paddy rice into wholly milled rice is made by a network of more than 2,000 conversion units, a hundred of which have a minimum capacity of 1 ton an hour.
- 326,495 ha of cultivable lands in 2020, including 23,618 ha of irrigated plots and 302,877 ha of plains and lowlands, versus a total area of 127,673 ha in 2018.
- About 800,000 rice producers.
- Overflowing rainfall, in a dense hydrographic network and many lowlands and lands suitable for rice cultivation.
- Sales or rental of machinery and equipment for the construction of irrigation, rainwater catchment and storage systems.
- Sale or rental of agricultural mechanization and post-harvest processing machinery and equipment.

A FEW PROJECTS :

PPP :

Setting up of 6 rice-growing centres.

PRIVATE :

Project of development of seeds storage and warehousing infrastructures in Côte d'Ivoire;

- Local and industrial paddy rice processing project San Pedro plain Integrated Rural Development Project.



INVESTMENTS OPPORTUNITIES

- Creation of mechanization center or reinforcement of existing centers: Spare parts assembly or machinery manufacturing plants.
- Creation of maintenance and repair companies for agricultural machinery.
- Creation of industrial rice hulling units (30 planned, of which 8 are to be sought).

SUPPORTING INFRASTRUCTURE THE SECTOR :

- 88.7% is the national electricity coverage rate, the objective is to cover the entire territory by 2024 and to set the national electricity capacity at 3,428MW.
- Northern motorway available, the section Yamoussoukro-Bouaké is still under construction.
- Existence of the Abidjan-Bassam motorway; the extension to Bonoua is under construction as part of the Abidjan-Lagos corridor motorway.
- Construction projects for the Abidjan-San Pedro motorway.
- Existence of the Abidjan-Ouagadougou railway.
- Projects for the construction of a railway between Man and San Pedro.
- Existence of two (02) port authorities being modernised.
- Existence of a wholesale market in Bouaké.
- Construction of the Korhogo wholesale market.
- Construction of seven (7) collection and consolidation centers around the Korhogo and Bouaké wholesale markets.
- Reconstruction of 18 burnt retail markets (Abobo, Aboisso, Agboville, Bouaké, Boundiali, Dabou, Daloa, Ferké, Gagnoa, Guiglo, Katiola, Korhogo, Man, Mankono, Soubré, Toumodi and Yamoussoukro).
- Renovation of 7 retail markets (Adzopé, Bondoukou, Bongouanou, Bouaflé, Bouna, Duékoué and Séguéla).
- One industrial zone available (Séguéla).
- 3 industrial development zones in the expansion (Yamoussoukro, Bouaké, Korhogo).
- 26 industrial zones to be developed.

CONCERNED REGIONS

Poro, Bagoue, Tchologo, Hambol 1, Folon, Kabadougou, Bafing, Worodougou, Bere, Tonkpi, Guemon, Cavally, Haut-Sassandra, Marahoue 2, Nawa, San-Pedro, Gbokle, Goh, Loh-Djiboua, Agneby-Tiassa, La Me, Sud-Comoe, Gbeke, Iffou, N'zi, Moronou, Hambol 2, Marahoue 1, Bounkani, Gontougo, Indenie-Djuablin, Yamoussoukro / Didievi, Abidjan, Grands Ponts.

AGRO-INDUSTRY – RICE SECTOR

REGULATORY AND INCENTIVE FRAMEWORK

1. Regulatory framework/public institutions.

- Decree n°84-934 of 27 July 1984 modified by decree 92-14 of 8 January 1992 concerning the creation of the OCPV, Office of assistance to the marketing of food products.
- Law n°97-721 of 23 December 1997 on cooperatives.
- The Agricultural Orientation Law (LOACI) in 2015 set up the framework for intervention in the fisheries sector, agriculture, forestry, and livestock.
- Creation of the Agency for the Development of the Rice Sector (ADERIZ) by Decree n°2018-10 dated 10 January 2018.
- Creation of the Rural Land Agency (AFOR) by decree n°2016-590 of 3 August 2016 to accelerate the implementation of the rural land law and improve the process of obtaining the land certificate.

2. Sector eligible for the investment code.

Since August 2018, Côte d'Ivoire has had a new investment code established by Ordinance N°2018-646 dated 1 August 2018. It is a set of incentives put in place to adapt private investment to new economic conditions, particularly to new economic conditions, particularly to growth opportunities. The rice sector is eligible for the above-mentioned investment code.

3. Procedure for tax relief during the implementation and operation phases the of the private investment

- Partial exemption of customs duties.
- VAT exemption or suspension.
- Grant of tax credit.
- Partial or full exemption of corporate taxes over a period going from 5 to 15 years.
- Exemption of taxes and other fees.

THE SECTOR KEY PLAYERS / USEFUL LINKS

- Ministry of Agriculture : www.agriculture.gouv.ci
- Ministry of Trade, Industry and promotion of SMEs: : www.commerce.gouv.ci
- National Center for Agronomical Research : www.cnra.ci
- Inter-professional Agricultural Research and Advisory Fund (FIRCA) : www.firca.ci
- Côte d'Ivoire's Investment Promotion Centre : www.cepici.gouv.ci/fr
- Single Gate of services for the Investor : www.225invest.ci
- Agency for the development of the rice sector : www.ondr.ci
- National Steering Committee of public-private partnerships : ppp.gouv.ci

AGRO- INDUSTRY RUBBER TREE SECTOR



AGRO-INDUSTRY – RUBBER TREE SECTOR

DESCRIPTION OF THE SECTOR

The Ivorian government's ambition is to structurally transform the economy through industrialization, in particular the transformation of agricultural raw materials, including rubber trees, with the involvement of all the players in the agricultural world. Natural rubber is the 3rd largest agricultural export product after cocoa and cashew nuts. Its production has been steadily increasing in recent years, reaching 949,276 tons in 2020 compared to 782,559 tons in 2019, an increase of 21.3%. The Government's strategy included in the second generation National Agricultural Investment Program (2018-2025) PNIA2 aims to improve the competitiveness of agricultural products, by :

- maintaining an average annual growth rate of agricultural production at 7.5% over the period 2021-2025;
- improving yields per hectare of the main cash crops (cocoa, rubber, cashew nuts, cotton, mango) and
- the transformation of 100% of exported production by 2025.

POTENTIAL OF THE SECTOR

- 1st producer country in Africa (the country produces about 80% of the continent's rubber).
- 1st exporter of natural rubber in the world (the EU absorbs 4/5th of Ivorian exports).
- 7.5% of world natural rubber production.
- The transformation rate in the rubber sector is about 55%.
- Natural rubber is the 2nd largest agricultural export after cocoa.
- The sector's turnover was CFAF 495 billion, including CFAF 100 billion for producers in 2018.
- Natural rubber employs around 165,000 producers, 40,000 tappers and provides a living for over 1,200,000 people.
- The mechanization of agriculture through the use of new technologies and modern high-yield equipment will improve the competitiveness of the rubber industry while reducing the drudgery of the farmers.
- An organized industry with at least eight (08) industrial companies exploiting rubber trees (SAPH, SOGB, TRCI, SAIBE, CHC, CCP, HEVETEC and IDH).

INVESTMENTS OPPORTUNITIES

- Creation of industrial plantations (the SAPH and SOGB plantations)
- Existence of numerous agro-industries in several sectors, such as rubber tree, palm, poultry and cassava.
- Creation of production storage warehouses.
- Creation of mechanization centers or strengthening of the existing centers: spare parts or machinery manufacturing assembly units.
- Setting up farm equipment maintenance and repair firms.
- Investments in scientific research to face the lack of good quality soils.

A FEW PROJECTS :

• PPP : farming integrated development pole 7

- cash crops processing poll
- supplying San Pedro Port Authorities.
- International company for rubber plantations (SIPH)

• Private :

- Project to set up a semi artisanal rubber wood processing unit in the Cavally region
- Project to set up a semi artisanal rubber wood processing unit in Aboisso
- Project to set up a semi artisanal rubber wood processing unit in Grand-Bassam.



INFRASTRUCTURES SUPPORTING THE SECTOR :

- The layout Guiglo industrial zone (planned).
- Layout of Assouba industrial zone (50ha).
- Layout of Bonoua industrial zone (334 ha).

CONCERNED REGIONS

- Forest areas from the South East, South and South West
- Western center, center, north western and eastern edge region.

REGULATORY AND INCENTIVE FRAMEWORK

1. Regulatory framework/ public institutions

- Law n°2017-540 dated 3rd August 2017 laying down the rules/ procedures on the regulation, control and monitoring of activities in the rubber and oil palm sectors.
- Order extending the provisions of the order dated 3 July 2019, introducing specific tax incentives for investments in the processing sector, to investments in the rubber tree processing sector, as well as its draft law.
- Decree n°84-934 dated 27 July 1984 amended by the decree 92-14 dated 08 January 1992 on the creation of OCPV, Office of assistance to food-crops commercialization.

2. Sector eligible to the Investment Code

The rubber tree industry is eligible to the Investment Code, cf. Order N°2018-646 dated 1st August 2018 on the Investment Code.

3. Tax relief procedure during the implementation and exploitation stages of the private investment

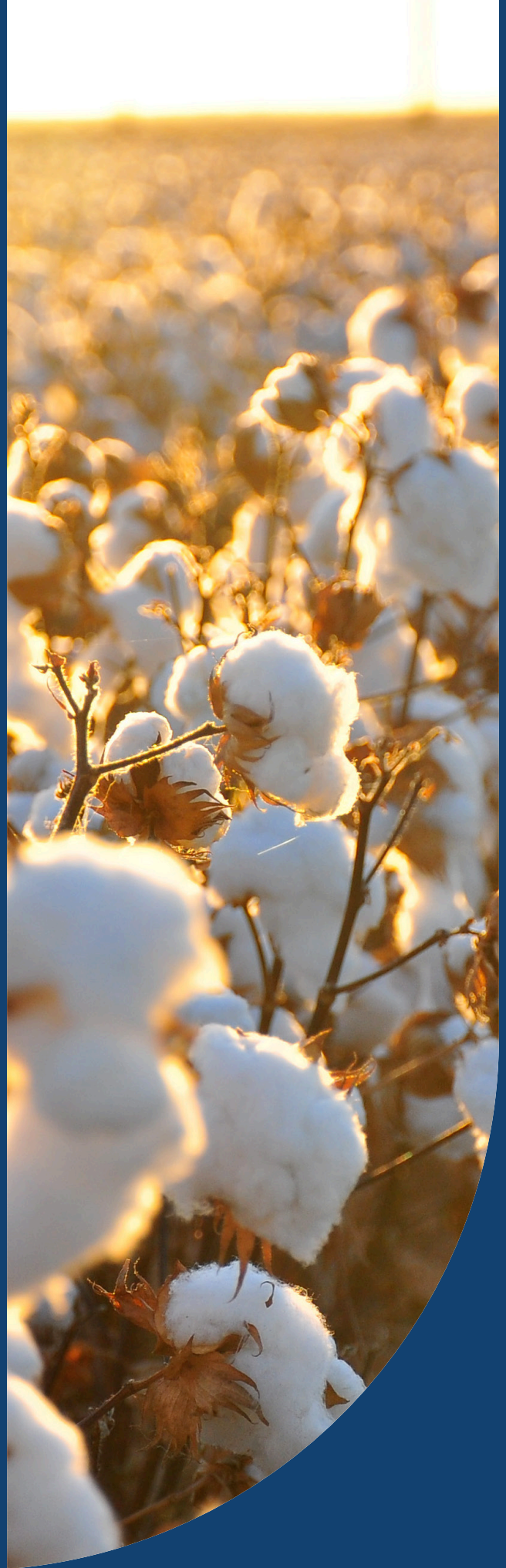
- Partial exemption of customs duties.
- VAT exemption or suspension.
- Grant of tax credit.
- Partial or full exemption of corporate taxes over a period going from 5 to 15 years.
- Exemption of taxes and other fees.

AGRO-INDUSTRY — RUBBER TREE SECTOR

THE SECTOR KEY PLAYERS / USEFUL LINKS

- Ministry of Agriculture : www.agriculture.gouv.ci
- Ministry of Trade, Industry and promotion of SMEs : www.commerce.gouv.ci
- National Center for Agronomical Research : www.cnra.ci
- Inter-professional Agricultural Research and Advisory Fund (FIRCA) : www.firca.ci
- Côte d'Ivoire's Investment Promotion Centre : www.cepici.gouv.ci/fr
- Single Gate of services for the Investor: www.225invest.ci
- National Steering Committee of public-private partnerships: ppp.gouv.ci

AGRO- INDUSTRY COTTON SECTOR



AGRO-INDUSTRY - COTTON SECTOR

DESCRIPTION OF THE SECTOR

The Ivorian government has the ambition to transform structurally the economy with industrialization; particularly the processing of agricultural raw materials, such as cotton. The production of cotton has been revived and registered a dynamic growth; it was more than 559,000 tons in 2020-2021 versus 490,000 tons for the previous crop season. The PNIA 2 (2018-2025), National Agricultural Investment Programme supports the development of the mechanization of agriculture, especially through its first program “productivity and sustainable development of the Agro-sylvo-pastoral production”. The goal is to promote the usage of technology and innovative infrastructures while promoting the same time productivity and competitiveness, and preserving the environment. Program 1 of the PNIA 2 encourages the usage of techniques of sustainable agricultural production and of systems of integrated production combining agricultural and pastoral sectors, like agroforestry, coffee farming/apiculture, or cashew nuts farming/apiculture.

POTENTIAL OF THE SECTOR

- 2nd cotton producer in the subregion.
- Production of more than 559,000 tons versus 490,000 tons the previous crop season (2020-2021).
- 132,000 producers.
- 6 cotton companies (CIDT, Ivoire Coton, COIC, DOPA, SECO, and SICOSA) that operate in the sector.
- The overall industrial capacity is 605,000 tons with 14 manufacturers and 13 still operating among them.
- Expanding urban regional market.
- The mechanization of agriculture via the usage of new technologies and high-yield modern equipment will help the sector become more competitive inside the value chain and reduce production costs thus increasing sector productivity.

INVESTMENTS OPPORTUNITIES

- Industrial development of the second and third processing of cotton is in progress in order to stimulate the textile industry in Côte d'Ivoire.
- The various actors of the sector are all near 50% of their industrial capacities on average, inside of the exclusive areas, which shows the production potential for the years to come.
- The development of industrial plantations.
- Mechanization of agriculture via the use of new technology and highly efficient modern equipment.
- Sale or rental of machinery, materials, and agricultural mechanization equipment and post-harvest treatment.
- Setting up of mechanization centers or reinforcement of existing centers : assembly units of spare parts or production machinery.
- Setting up of maintenance and repair firms for agricultural equipment.

A FEW PROJECTS:

PPP :

- Project of an agro-industrial pole in the northwest of Côte d'Ivoire (North-West Agropole).
- Project of an agro-industrial pole in the North-East of Côte d'Ivoire (North-East Agropole)

PRIVATE :

Building of two (02) units of cotton spinning and weaving (Béoumi and Korhogo).



INFRASTRUCTURES SUPPORTING THE SECTOR:

The national electricity coverage rate 88.7%, and the goal is to cover the whole territory in 2024 and raise total power capacities to 3,428MW.

- Northern Highway is available, but the section Yamoussoukro-Bouaké is still in the works.
- Existence of the Abidjan- Bassam Highway; the extension towards Bonoua is in the works within the scope of the Abidjan-Lagos corridor highway.
- Plans for construction of the Abidjan-San Pedro highway.
- Existence of Abidjan-Ouagadougou railway.
- Plans for the construction of a railway between Man and San Pedro.
- Existence of two (2) Port Authorities undergoing modernization plans.
- The layout of Bouaké Industrial area (150 ha in development).
- The layout of Korhogo Industrial area (28 Ha in development).
- Existence of Bouaké wholesale market.
- Construction of Korhogo wholesale market.
- Construction of seven (07) grouping and pick-up centers around Bouaké and Korhogo's wholesale markets.

REGULATORY AND INCENTIVE FRAMEWORK

1. Regulatory Framework/ Public institutions

Law n° 2013-656 dated 13 September 2013 on the commercialization of cotton and cashew nuts and regulation of the activities of the cashew nuts and cotton sector.

- Decree n°2013-681 dated 02 October 2013 on the denomination of the body in charge of regulation, follow-up, and development of the cotton and cashew nuts sector.
- Decree n°84-934 dated 27 July 1984 amended by decree 92-14-8 January 1992 on the creation of OCPV, Office of assistance to food-crops commercialization.

2. Sector eligible to the Investment Code.

Since August 2018, Côte d'Ivoire has implemented, a new Investment Code. The Investment Code established by order n°2018-646 dated 1st August 2018 is a group of motivational measures set up with the desire to adapt the private investment scheme to the new data of the economy, particularly growth perspectives. The cotton sector is eligible for the investment code according to the order aforementioned.

AGRO-INDUSTRY - COTTON SECTOR

3. Tax relief procedure during the implementation and exploitation stages of the private investment.

- Partial exemption of customs duties.
- VAT exemption or suspension.
- Grant of a tax credit.
- Partial or full exemption of corporate taxes over a period going from 5 to 15 years.
- Exemption of taxes and other fees.

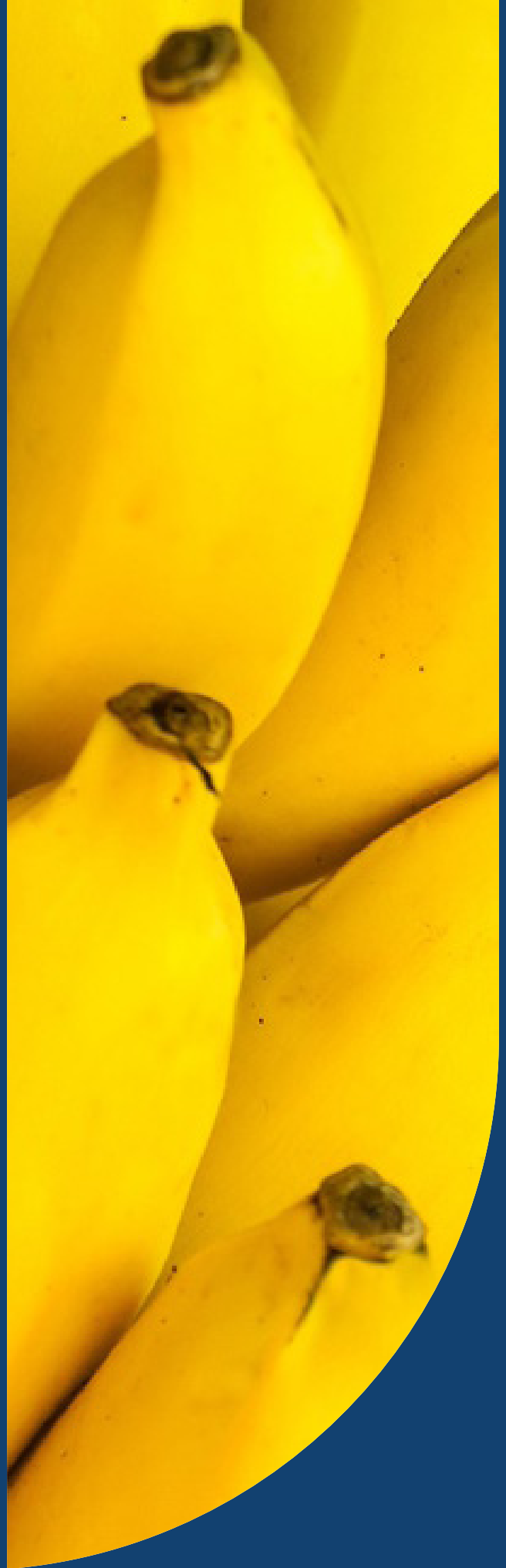
CONCERNED REGIONS

The whole Ivorian territory with a focus on the development hubs.

THE SECTOR KEY PLAYERS / USEFUL LINKS

- Ministry of Agriculture : www.agriculture.gouv.ci
- Council of cotton and cashew nuts : www.conseilcotonacarde.ci
- Ministry of Trade, Industry, and Promotion of SMEs : www.commercegouv.ci
- National Center of Agronomic Research : www.cnra.ci
- Inter-professional and agricultural Research and Advisory Fund : www.firca.ci
- Côte d'Ivoire's Investment Promotion Centre : www.cepici.gouv.ci/fr -
- Single Gate of services for the Investor : www.225invest.ci
- Interprofessional agricultural organization for the cotton industry : intercoton.org
- National Steering Committee of public-private partnerships : ppp.gouv.ci

**AGRO-
INDUSTRY
DESSERT
BANANA
SECTOR**



AGRO-INDUSTRY – DESSERT BANANA SECTOR

DESCRIPTION OF THE SECTOR

The dessert banana sector holds an important place in agricultural production in Côte d'Ivoire. It represents around 8 to 10% of the agricultural GDP, 3 to 4% of the national GDP, and employs directly 11 to 12,000 people. It provides directly or indirectly a livelihood for 60,000 people. The dessert banana sector contributes to the well-being improvement of people living in rural areas and to the employment of women and young women in the plantations.

POTENTIAL OF THE SECTOR

Dessert banana production went from 346,000 tons in 2016 to 508,198 tons in 2020. This growth demonstrates the agricultural dynamism of the sector which helps Côte d'Ivoire position it self as the African leader in the industry. The market of the dessert banana is dynamic at both national and international levels with 80% of the annual Ivorian production being exported to the European continent.

INVESTMENTS OPPORTUNITIES

- Building of industrial process units for fruit juice, jam, marmalade, powder, and dessert bananas chips.
- Building of manufacturing unit of phytosanitary products for treatment against "cercosporiose" and weevils.
- Production capacity development for the sector – inside of production areas.

INFRASTRUCTURES SUPPORTING THE SECTOR :

Road infrastructures :

- Existence of Northern Highway, section Yamoussoukro-Bouaké in progress.
 - Existence of the Abidjan- Bassam Highway; the extension towards Bonoua is in the works within the scope of the Abidjan-Lagos corridor highway.
 - Plans for construction of the Abidjan-San Pedro Highway.
- Port Infrastructure: Existence of two (02) Ports Authorities undergoing modernization plans.

A FEW PROJECTS

PRIVATE:

Development of agro-industrial integrated projects for multi-fruits (mango – pineapple banana).



Railway Infrastructures :

- Existence of Abidjan-Ouagadougou railway.
- Plans of the construction of a railway between Man and SanPedro.

Railway Infrastructures :

- Existence of Abidjan-Ouagadougou railway
- Plans of the construction of a railway between Man and San Pedro.

Power Infrastructure :

- Several production projects are in progress and to come, that will help raise the total power capacity from 2,229 MW to 3,428 MW.

Industrial areas :

- Layout of Assouba Industrial Area (50 ha) in the planning stage.
- Layout of Bonoua Industrial Area (334 ha) in the planning stage.

REGIONS CONCERNED

Dessert banana is produced in the southern (Azaguié, Agboville, Tiassalé), the South-East (Aboisso, Grand-Bassam), the East (Abengourou) and the North (Experimentation stage in Niakara).

REGULATORY AND INCENTIVE FRAMEWORK

1. Regulatory Framework/ Public institutions.

Decree n°84-934 dated 27 July 1984 amended by decree 92-14 dated 08 January 1992 on the creation of OCPV, Office of assistance to food-crops commercialization.

2. The dessert banana sector is eligible for the Investment Code.

See Order n°2018-646 dated 1st August 2018 on the Investment Codes

AGRO-INDUSTRY – DESSERT BANANA SECTOR

3. Tax relief is granted during the establishment and exploitation stages of the private investment.

- Partial exemption of customs duties.
- VAT exemption or suspension
- Grant of a tax credit.
- Partial or full exemption of corporate taxes over a period going from 5 to 15 years.
- Exemption of taxes and other fees.

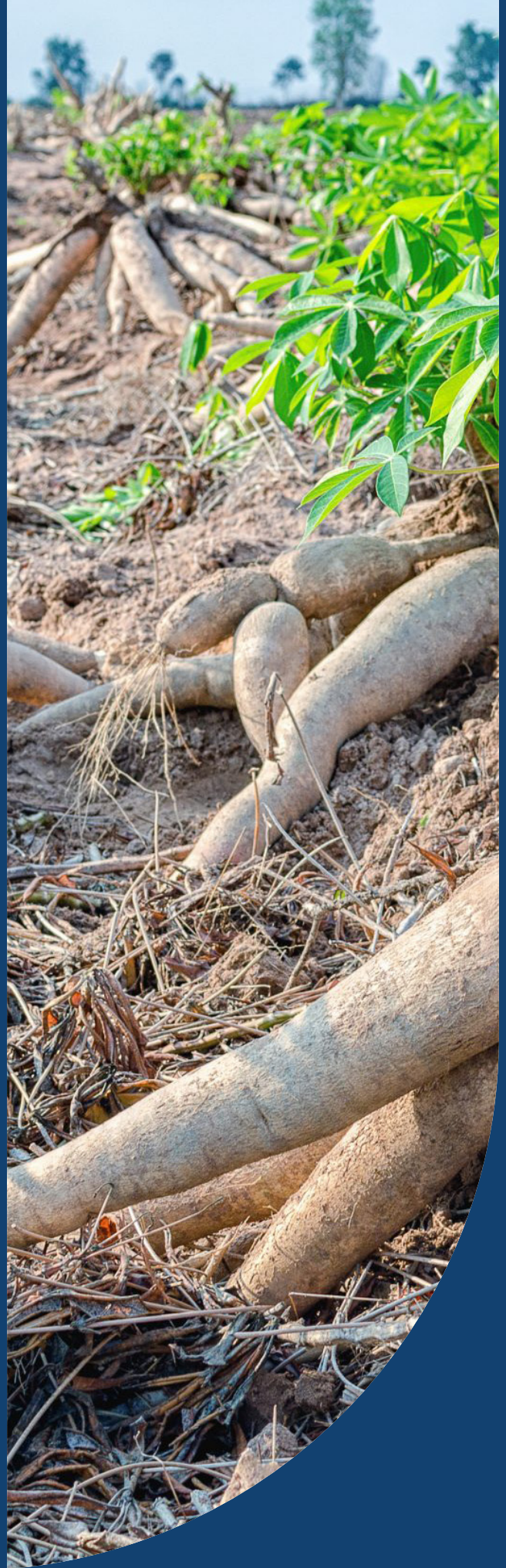
THE SECTOR KEY PLAYERS / USEFUL LINKS

- Ministry of Agriculture : www.agriculture.gouv.ci
- Ministry of Trade, Industry, and Promotion of SMEs : www.commerce.gouv.ci
- National Center of Agronomic Research : www.cnra.ci
- Inter-professional and agricultural Research and Advisory Fund : www.firca.ci

Two main umbrella organizations have been set up for the sector :

- OCAB : Central Organization of producers and exporters of pineapple and bananas; the key players are :
- EGLIN SA : Belgian Group SIPEF.
- SCAB : French Group Canavese.
- WANITA : Independent farmers .
- BATIA : Bananière de Tiassalé
- SIAPA : Société Ivoirio-Antillaise de Production Agricole
- BANACI : Bananes Antilles Côte d'Ivoire.
- OBAM-CI : Organization for the Producers Exporters of Bananas, Pineapples, Mangos and other fruits in Côte d'Ivoire :
- SCB : Société d'Etude et de Développement de la culture Bananière, groupe Compagnie Fruitière.
- Côte d'Ivoire's Investment Promotion Centre : www.cepici.gouv.ci/fr
- Single Gate of services for the Investor : www.225invest.ci
- National Steering Committee of public-private partnerships : ppp.gouv.ci

AGRO- INDUSTRY CASSAVA SECTOR



AGRO INDUSTRY - CASSAVA SECTOR

DESCRIPTION OF THE SECTOR

Cassava is one of the most widely consumed foods in sub-Saharan Africa due to its various types of processing and ease of cultivation on both fertile and less fertile soils. In Côte d'Ivoire, cassava is one of the main food crops in terms of production and consumption volume. According to FAOSTAT, Côte d'Ivoire ranks 3rd in West Africa with a production of 5.9 million tons in 2019. Cassava production has increased over the past 10 years at an annual rate of 8.55% between 2010 and 2019. Activities along the value chain generate spillover effects in the national economy for CFAF 83 billion (grinding services, manual pressing, guarding, transport, energy purchases, baskets, etc.). With 597 billion CFA francs of total added value (direct + indirect), the value chain contributes 12.4% of agricultural GDP and 2.8% of national GDP.

POTENTIAL OF THE SECTOR

Most of the time considered as an exotic or ethnic product, cassava is now in high demand on regional and international markets.

- Between 45 and 50% of cassava production is said to be destined for national urban markets.
- In Africa, within ECOWAS and WAEMU (West African Economic & Monetary Union), cassava and its by-products are the sources of significant trade.
- At the industrial level, there is cassava flour, starch, bread, cassava pasta, cassava beer, cassava ethanol, textile finish, and glue.
- It is used as food and animal feed and to a lesser extent as a raw material in the food industry.
- In Europe and North America, this is due to the growing need for starch as a raw material in several industries such as food, textile, paper, biofuel, etc.
- Attiéké and placali produced in Côte d'Ivoire are exported on a massive scale to Sahelian countries. More than 6,000 tons of attiéké were sent to Mali and more than 4,000 tons to Burkina Faso in 2016 from Côte d'Ivoire.

INFRASTRUCTURES SUPPORTING THE SECTOR :

Road infrastructures :

- Autoroute du Nord (Northern Highway) available, the section Yamoussoukro-Bouaké is still in the works.
- Existence of the Abidjan-Bassam Highway; the extension towards Bonoua is in the works within the scope of the Abidjan-Lagos corridor highway.
- Plans for construction of the Abidjan-San Pedro Highway.

A FEW PROJECTS : PPP :

- Farming integrated development hubs 3,5,6,7,9.
- Creation of one performing industrial processing poll for cassava.
- Tightening up of the Guémon position as (raw or processed cassava main hub and its local palm oil at national, sub-regional levels (Mali, Burkina Faso, Guinea particularly).



Railway infrastructures

- Existence of Abidjan-Ouagadougou railway
- Plans for construction of a railway between Man and San Pedro.

Port infrastructure :

- Existence of two (02) Port authorities undergoing modernization plans.

Power infrastructure :

Several ongoing and upcoming production projects will increase the capacity from 2,229 MW to 3,428 MW.

Industrial areas :

- Existence of industrial areas in Yopougon, Koumassi, Vridi et PK24.
- Layout of Katiola industrial area (planned)
- Layout of Boundiali industrial area (planned)

INVESTMENTS OPPORTUNITIES

- Creation of industrial plantations
- Manufacturing facilities for finished cassava products such as attiéké, starch, biofuel, etc.
- Supplying the food industry for the manufacture of finished products such as flour and animal feed
- Sales or rental of machinery and equipment for the construction of irrigation, rainwater catchment, and storage systems.
- Sale or rental of agricultural mechanization and post-harvest processing machinery and equipment.
- Exports of cassava by-products, particularly semolina (gari, attiéké) and tapioca, which represent over the past 5 years more than 85% of annual exports to American, Canadian, and WAEMU countries.
- Creation of mechanization centers or enhancement of the existing centers : spare parts or machinery manufacturing assembly units.
- Setting up of farm equipment maintenance and repair firms.

INVOLVED/CONCERNED REGIONS

Cassava production areas are Indénié Djuablin, La Me, Sud Comoé, south-east, central and mid-western of Côte d'Ivoire.

AGRO INDUSTRY - CASSAVA SECTOR

REGULATORY AND INCENTIVE FRAMEWORK

1. Regulatory framework/ public institutions

Decree n°84-934 dated 27 July 1984 amended by decree 92-14 dated 8 January 1992 on the creation of OCPV, Office of assistance to food-crops commercialization.

2. Sector eligible for the Investment Code

The cassava industry is eligible for the Investment Code, cf. Order N°2018-646 dated 1st August 2018 on the Investment Code.

3. Tax relief procedure during the implementation and exploitation stages of the private investment

- Partial exemption of customs duties.
- VAT exemption or suspension.
- Grant of a tax credit.
- Partial or full exemption of corporate taxes over a period going from 5 to 15 years.
- Exemption of taxes and other fees.

THE SECTOR KEY PLAYERS / USEFUL LINKS

- Ministry of Agriculture : www.agriculture.gouv.ci
- Ministry of Trade, Industry, and promotion of SMEs : www.commerce.gouv.ci
- National Center for Agronomical Research : www.cnra.ci
- Inter-professional Agricultural Research and Advisory Fund (FIRCA) : www.firca.ci
- Côte d'Ivoire's Investment Promotion Centre : www.cepici.gouv.ci/fr
- Single Gate of services for the Investor : www.225invest.ci
- National Steering Committee of public-private partnerships : ppp.gouv.ci

**AGRO-
INDUSTRY
COCOA
SECTOR**



AGRO-INDUSTRY – COCOA SECTOR

DESCRIPTION OF THE SECTOR

Côte d'Ivoire is the world's first producer of cocoa beans. Its production is estimated at about 2,172,665 tons in 2020. The orchard covers 2,300,000 ha in total. Cocoa crop season in Côte d'Ivoire begins in October and ends on September 30th the following year. The producer price is set by the government, in order to guarantee a minimum and enticing price. In 2020, existing processing capacities represented around 800,000 tons for cocoa beans; a processing rate of 30% in 2020. Cocoa beans production is collected by cooperatives (20%), exporters (15%) and contractors (65%). External commercialization of beans and cocoa butter is managed by State approved exporters. Cocoa beans sector development strategy is registered in the National Agricultural Investment Programme (PNIA) which aims the process of at least 50% of the national production in 2025.

POTENTIAL OF THE SECTOR

- Côte d'Ivoire supplies a great portion of raw materials such as cocoa butter used in the manufacturing of cosmetic products.
- The availability of cocoa butter is a strength for Côte d'Ivoire thus a significant comparative advantage in skincare and hair products that meet the unique needs of the regional market.
- By-products like shells, extracted fats and sprouts may be used in animal food, production of fertilizers as well as in the pharmaceutical and cosmetology industry.
- Markets proximity and infrastructures in Abidjan such as the port, and business opportunities through the Ghanaian border.

INVESTMENTS OPPORTUNITIES

- Setting up of valorisation units for cocoa by-products.
- Setting up of units to process cocoa beans into finished or semi-finished products.
- Renewing the cocoa orchard with the popularization of precocious and high performing hybrid "Mercedes" seeds.
- Setting up a project of certification and official labelling for cocoa.
- Setting up a financing mechanism adapted to the cocoa sector.

A FEW PROJECTS :

- Construction of cocoa storage warehouses in Abidjan and San Pedro
- Extension of SEWKE grinding factory.
- Development of a special economic area to process cocoa; set up of a grinding and centre by San Pedro with a capacity of 400-650K tons/year;
- Project of construction of a cocoa biomass plant in Gagnoa
- Set up of a grinding unit for cocoa beans in Soubré.
- Set up of a grinding unit for cocoa beans in San Pedro.
- Building of a chocolate factory in San Pedro.



INFRASTRUCTURES SUPPORTING THE SECTOR :

Concerned Agropoles :

- Agropole 3: Northern area
- Agropole 5: southern area
- Agropole 6: Centre West Area
- Agropole 7: South West Area
- Agropole 9: Western area

Road infrastructure :

- Construction of the Abidjan-San Pedro Highway

Railway infrastructures :

- Existence of the Abidjan-Ouagadougou railway.
- Plans of construction of a railway between Man and San Pedro

Port infrastructure :

Existence of a port authority in San Pedro.

Power infrastructure :

Several on going and upcoming production projects will increase the total power capacity from 2,229 MW to 3,428 MW in 2025.

Industrial Areas :

- Layout of Soubré Industrial Area (planned)
- Layout of San Pedro Industrial Zone (500 ha)

REGIONS CONCERNED

Indénié Djuablin, La Mé, Sud-Comoé, Grands Ponts, Agneby Tiassa, Marahoué, Haut Sassandra, Gôh, Loh Djiboua, San Pedro, Nawa, Gbokle, Tonkpi, Guemon, Cavally.

REGULATORY AND INCENTIVE FRAMEWORK

1. Regulatory Framework/ Public institutions

- Order n°2011-481 dated 28 December 2011, setting the rules regarding the commercialization of coffee and cocoa and a regulation of the coffee-cocoa sector.
- Decree n° 99-95 dated 10 February 1999 modified by decree n°2000-585 dated 10 August 2000 regulating the profession of coffee and cocoa exporter. Law n° 97-721 dated 23 December 1997 on the cooperatives.

AGRO-INDUSTRY – COCOA SECTOR

2. Sector eligible to the Investment Code

The cocoa sector is eligible to the Investment Code, see order n°2018-646 dated 1st August 2018 on the Investment Code.

3. Tax relief procedures during the implementation and exploitation stages of the private investment.

- Partial exemption of custom duties.
- VAT exemption or suspension
- Grant of tax credit.
- Partial or full exemption of corporate taxes over a period going from 5 to 15 years.
- Exemption of taxes and other fees.

THE SECTOR KEY PLAYERS / USEFUL LINKS

- Ministry of Agriculture : www.agriculture.gouv.ci
- Ministry of Trade, Industry and Promotion of SMEs : www.commerce.gouv.ci
- National centre of Agronomic Research : www.cnra.ci
- Coffee and Cocoa Council: www.conseilcafecacao.ci
- Côte d'Ivoire's Investment Promotion Centre : www.cepici.gouv.ci/fr
- Single Gate of services for the Investor: www.225invest.ci
- Inter-professional and agricultural Research and Advisory Fund: : www.firca.ci
- National Steering Committee of public-private partnerships : ppp.gouv.ci

AGRO- INDUSTRY KOLA NUT SECTOR



AGRO INDUSTRY – KOLA NUT SECTOR

DESCRIPTION OF THE SECTOR

Côte d'Ivoire produces over 260,000 tons of fresh kola nuts annually in a production system dominated by harvesting. Almost all the nuts come from the Cola Nitida species, of which the best known varieties are the ordinary white (ivory-colored) and the red cola nut.

POTENTIAL OF THE SECTOR

Côte d'Ivoire is the world's main producer of kola nuts, ahead of Nigeria. The production of 260,000 T marketed in 2017 generated a turnover of 150 billion FCFA. The average farm gate /field price is around 500 FCFA/kg. The yield at the beginning of the plantation is estimated at 3 - 3.5 T and increases with the age of the plantation. Locally, the commercialization of kola nuts is done by small traders who buy from planters who have a few trees near their villages, or in the middle of their plantations.

The nuts are packed in baskets and stored. Local consumption varies from 50,000 tons to 54,400 tons.

The outside marketing (200,000T) is carried out by wholesalers who export to the main markets, i.e. Nigeria, Mali, Burkina Faso, Niger, Burkina Faso, Tchad, France, Germany, Saudi Arabia.

The areas vary between 2 and 7 hectares. The largest plantation is located in Bécédi and covers 50 hectares.

INVESTMENTS OPPORTUNITIES

- Building of sodas and energy drinks production units
- Creation of pharmaceutical production units for specific products such as diuretics, antioxidants and aphrodisiacs.
- Creation of dyes and pigment manufacturing units.
- Development of the sector through the intensification and extension of current production capacities.

INFRASTRUCTURES SUPPORTING THE SECTOR :

Road infrastructures :

- Existence of Autoroute du Nord (Northern highway) available, the section Yamoussoukro-Bouaké is still in the works
- Existence of the Abidjan- Bassam Highway; the extension towards Bonoua is in the works within the scope of the Abidjan-Lagos corridor highway
- Plans of construction of the Abidjan-San Pedro highway.

A FEW PROJECTS :

- Building cocoa warehouses in Abidjan and San Pedro
- Enlargement of the SEWEKE crushing plant
- Development of a special economic zone for cocoa processing, including the creation of a grinding and export hub in San Pedro with a capacity of 400-650K tons/year
- Construction projects for cocoa biomass plants (20MW) in Gagnoa.

PRIVATE :

- Creation of a cocoa grinding unit in Soubré
- Creation of a cocoa grinding unit in San Pedro
- Setting up a chocolate factory in San Pedro.



Railway infrastructures :

- Existence of Abidjan-Ouagadougou railway
- Plans of construction of a railway between Man and San Pedro

Port infrastructure :

- Existence of two (02) Port authorities undergoing modernization plans.

Power infrastructure :

- Several ongoing and upcoming production projects will increase the total power capacity from 2,229 MW to 3,428 MW.

Industrial areas :

- Existence of industrial areas in Yopougon, Koumassi, Vridi and PK24.

INVOLVED/CONCERNED REGIONS

Kola nut production is mainly carried out in the following regions :

- Régions des Lagunes : Sikensi, Agneby-Tiassa, Azaguié
- Agboville, Indénié, Abengourou and Bettié.
- Sud-Comoé : Maféré and Bianouan.
- Bas Sassandra : San-Pédro.

REGULATORY AND INCENTIVE

FRAMEWORK

1. Regulatory framework/ public institutions .

The kola nut sector is eligible to the Investment Code, cf. Order N°2018-646 dated 1st August 2018 on Investment Code.

2. Tax relief procedure during the implementation and exploitation stages of the private investment.

- Partial exemption of customs duties.
- VAT exemption or suspension.
- Grant of a tax credit.
- Partial or full exemption of corporate taxes over a period going from 5 to 15 years.
- Exemption of taxes and other fees.

AGRO INDUSTRY – KOLA NUT SECTOR

THE SECTOR KEY PLAYERS / USEFUL LINKS

- Ministry of Agriculture : www.agriculture.gouv.ci
- “INTERCOLA”: Interbranch association for the kola nut sector recognized by decree n°2018-716 dated 12 September 2018.
- National Center for Agronomical Research : www.cnra.ci
- National Agency for rural development support : www.anader.ci
- Côte d’Ivoire’s Investment Promotion Centre : www.cepici.gouv.ci/fr
- Côte d’Ivoire Investments Promotion Centre : www.225invest.ci
- Inter-professional Agricultural Research and Advisory Fund (FIRCA) : www.firca.ci
- National Steering Committee of public-private partnerships : ppp.gouv.ci

AGRO- INDUSTRY PINEAPPLE SECTOR



AGRO-INDUSTRY - PINEAPPLE SECTOR

DESCRIPTION OF THE SECTOR

The pineapple sector plays an important part in the development of fruit cultures in Côte d'Ivoire. The sector contributes to 0.6% of the national agricultural GDP. Numerous public and private actors take part in the competitiveness of the pineapple sector that counts several national producers.

POTENTIAL OF THE SECTOR

- The pineapple sector has a huge potential and its average annual production was valued at 65,156 tons in 2020.
- The market for pineapple is competitive at the national level but also at the international (80% of the annual Ivorian production is exported towards the European continent).
- Regular and abundant rainfall contributes to the development of the sector.
- Existence of a market with a good potential at both domestic and international level.

INVESTMENTS OPPORTUNITIES

- Creation of industrial processing units for pineapple juice.
- Creation of manufacturing units for phytosanitary products to fight against the necrosis gallery common with the fruits.
- Reinforcement of factories' capacities in the pineapple sector in production area.

INFRASTRUCTURES SUPPORTING THE SECTOR

Road infrastructures :

- Existence of the Autoroute du Nord (Northern Highway); the Yamoussoukro - Bouaké section is under construction.
- Existence of the Abidjan-Bassam Highway; the extension towards Bonoua is in the works within the scope of the Abidjan-Lagos corridor highway.

A FEW PROJECTS :

PPP :

- Project of structuring industrial export industries.
- Revival and structuring of pineapple production in Côte d'Ivoire.

PRIVATE :

- Development of agro industrial integrated projects for multi-fruits/ pineapple.



Port infrastructures :

- Existence of two (02) Port Authorities undergoing modernization plans.

Power infrastructures :

- Several projects to come in progress and to come, that will help raise the total power capacity from 2,229 MW to 3,428 MW in 2025.
- Layout of Assouba Industrial Area (50ha).
- Layout of Bonoua Industrial Area (334ha).

CONCERNED REGIONS

Pineapple is produced intensively primarily around the Bonoua area then Azaguié, Agboville and Tiassalé.

REGULATORY AND INCENTIVE FRAMEWORK

1. Regulatory Framework/ Public institutions.

Pineapple sector is eligible to the Investment Code, see Order n°2018-646 dated 1st August 2018 on the Investment Code.

2. Sector eligible for the Investment Code.

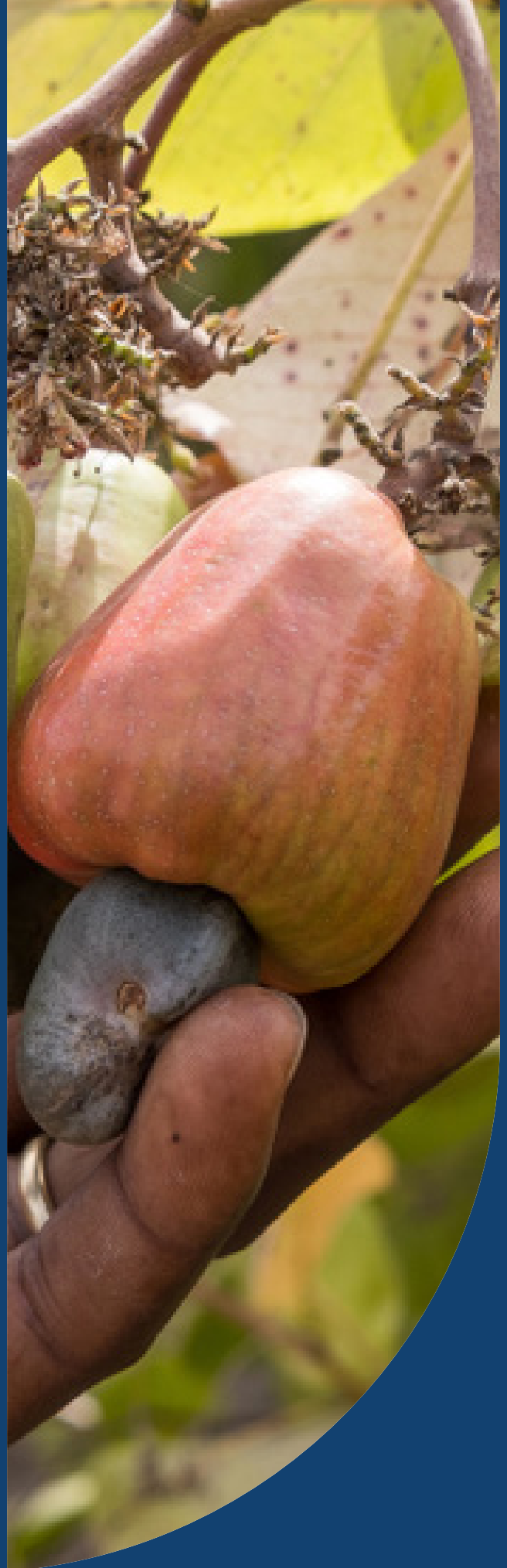
- Partial exemption of custom duties.
- VAT exemption or suspension
- Grant of tax credit.
- Partial or full exemption of corporate taxes over a period going from 5 to 15 years
- Exemption of taxes and other fees.

AGRO-INDUSTRY - PINEAPPLE SECTOR

THE SECTOR KEY PLAYERS / USEFUL LINKS

- Ministry of Agriculture : www.agriculture.gouv.ci
- Ministry of Trade, Industry and Promotion of SMEs : www.commerce.gouv.ci
- National centre of Agronomic Research : www.cnra.ci
- Inter-professional and agricultural Research and Advisory Fund : www.firca.ci
- Côte d'Ivoire's Investment Promotion Centre : www.cepici.gouv.ci/fr
- Single Gate of services for the Investor : www.225invest.ci
- The sector is made of two main umbrella organizations
- Ministry of Agriculture -OCAB: central organization of producer exporter of pineapple and bananas through the Fruits and Vegetables Interprofessional Centre (CIFEL)
- OBAM-CI: Organization for the Producers Exporters of Bananas, Pineapples, Mangos and other fruits in Côte d'Ivoire
- National Steering Committee of public-private partnership : ppp.gouv.ci

**AGRO-
INDUSTRY
CASHEW
NUT
SECTOR**



AGRO-INDUSTRY – CASHEW NUT SECTOR

DESCRIPTION OF THE SECTOR

The Ivorian government has the ambition to structurally transform the economy through industrialisation, particularly the transformation of agricultural raw materials, including cashew nuts. Cashew nuts are the second most important export product of Côte d'Ivoire after cocoa. Its production is estimated at over 968,676 tonnes in 2021. One of the objectives of the second-generation National Agricultural Investment Programme (PNIA2) (2018-2025) is to improve the competitiveness of cashew products. is to improve the competitiveness of agricultural products, maintaining an average annual growth rate of agricultural production of agricultural production at 7.5% over the period 2021-2025.

POTENTIAL OF THE SECTOR

- 3rd largest cashew exporter in the world.
- 400,000 tonnes in 2011 to 968,676 tonnes in 2021.
- A turnover exceeding 600 billion CFA francs per year.
- The sector generates an annual income of more than 300 billion CFA for 400,000 Ivorian producers.
- A total processing capacity of around 33% of production, i.e. a little over 280,000 tonnes per year.
85% of cashew production is exported as raw nuts, i.e. 40% of the world's supply.

INVESTMENTS OPPORTUNITIES

- Creation of cashew nut processing units.
- Creation of units for the valorisation of cashew kernels and apples.
- Creation of integrated value chains from production to marketing of finished of finished products.
- The mechanisation of agriculture through the use of new technologies and modern high-yield equipment will improve product quality. The use of new technologies and modern high-efficiency equipment.
- The use of new technologies and modern, high-efficiency equipment will improve the quality of products, reduce production costs and thus increase the productivity of the sector.
- The productivity of the sector.
- Sale or rental of machinery and equipment for the construction of irrigation systems, irrigation, rainwater harvesting and storage systems.
- Sale or rental of machinery and equipment for agricultural mechanisation and post-harvest processing. Sale or rental of agricultural mechanisation and post-harvest processing machinery and equipment.
- Establishment of mechanisation centres or strengthening of existing centres : Spare parts assembly or machinery manufacturing plants.
- Establishment of agricultural machinery maintenance and repair enterprises.

A FEW PROJECTS

- Project of construction of 29 satellite units with a capacity of 1,000 T/unit.
- Project of construction of 2 main units with a capacity of 5,000T/unit.
- Project of construction of 3 main units with a capacity of 10,000T/unit.
- Project of construction project of 6 main units with a capacity of 15,000T/unit.
- Project of development of storage and warehousing of seeds infrastructures in Côte d'Ivoire;
- Project to develop an agricultural index insurance mechanism in Côte d'Ivoire.



INFRASTRUCTURES SUPPORTING THE SECTOR :

- 88.7% is the national electricity coverage rate, the objective being to cover the entire territory in 2024 and to increase the national electricity capacity to 3,428 MW. The objective is to cover the entire territory by 2024 and to increase the national electricity capacity to 3,428 MW. to 3,428MW.
- The northern motorway is available, the Yamoussoukro-Bouaké section is still under construction.
- Existence of the Abidjan-Bassam motorway; extension to Bonoua is underway within two years. Bonoua is being built as part of the Abidjan-Lagos corridor motorway. motorway.
- Abidjan-San Pedro motorway construction project.
- Existence of the Abidjan-Ouagadougou railway.
- Plans to build a railway between Man and San Pedro.
- Existence of two (02) port authorities with modernisation plans.
- Development of the industrial zone of Bouaké (150 ha under development).
- Development of the Korhogo industrial zone (28 ha under development).
- Existence of the Bouaké wholesale market.
- Construction of the Korhogo wholesale market.
- Construction of seven (7) collection and consolidation centres around wholesale markets of Korhogo and Bouaké.
- 13 industrial zones planned, of which 3 are under construction (Bouaké, Bondoukou, Korhogo) and one available (Séguéla) under the IBRD project with the World Bank. with the World Bank.
- Construction of a cashew innovation, technology and training centre (CITA) in Yamoussoukro.
- Construction of a cashew nut innovation, technology and training centre (CITA) in Yamoussoukro.
- Existence of a cashew processing platform at the initiative of the National Cashew Association.
- Existence of a platform for cashew processing initiated by the National Cashew and Cotton Council and for training in the cashew sector in Yamoussoukro. The cashew sector in Yamoussoukro.
- Existence of a cashew nut processing platform at the initiative of the of the Conseil national Coton-Anacarde (CCA).

CONCERNED REGIONS

Bafing, Bagoue, Bere, Bounkani, Gontougo, Hambol, Iffou, Folon, Marahoue, Poro, Tchologo, Worodougou, Haut Sassandra.

REGULATORY AND INCENTIVE FRAMEWORK

1. Regulatory framework / public institutions

- Law n° 2013-656 dated 13 September 2013 on the marketing of cotton and cashew nuts and the regulation of activities in the cotton and cashew nut sectors.
- Decree n°2013-681 dated 02 October 2013 on the denomination of the body in charge of regulation, follow-up, and development of the cotton and cashew nuts sector.
- Decree n°2013-810 dated 26 November 2013 on the export procedures for cashew nuts products.
- Decree n°2013-813 dated 26 November 2013 on bag manufacturing of raw cashew nuts.
- Decree 2012 – 1123 dated 30 November 2012 of the Investment Code applicable to the cashew nut sector.
- Decree n°84-934 dated 27 July 1984 amended by decree 92-14 dated 8 January 1992 on the creation of OCPV, Office of assistance to food-crops commercialization.

2. Sector eligible to the Investment Code

The cashew nut sector is eligible to the Investment Code, cf. Order N°2018-646 dated 1st August 2018 on the Investment Code.

3. Tax relief procedure during the implementation and exploitation stages of the private investment

- Partial exemption of customs duties.
- VAT exemption or suspension.
- Grant of a tax credit.
- Partial or full exemption of corporate taxes over a period going from 5 to 15 years.
- Exemption of taxes and other fees.

THE SECTOR KEY PLAYERS / USEFUL LINKS

- Ministry of Agriculture : www.agriculture.gouv.ci
- Ministry of Trade, Industry, and promotion of SMEs : www.commerce.gouv.ci
- Cotton and cashew nut council : www.conseilcotonanacarde.ci
- National Center for Agronomical Research : www.cnra.ci
- Inter-professional Agricultural Research and Advisory Fund (FIRCA) : www.firca.ci
- Côte d'Ivoire's Investment Promotion Centre : www.cepici.gouv.ci/fr
- Single Gate of services for the Investor : www.225invest.ci
- National Steering Committee of public-private partnerships : ppp.gouv.ci

**AGRO-
INDUSTRY
SHEA
SECTOR**



AGRO-INDUSTRY - SHEA SECTOR

DESCRIPTION OF THE SECTOR

Today the African continent is the only worldwide provider of shea by-products and Côte d'Ivoire is among the main producers with an estimated production of 40,000 tons of nuts. The Ivorian government aspires to transform the economy in a structural way with industrialisation, particularly the process of agricultural raw.

POTENTIAL OF THE SECTOR

- The defining feature of Shea is its multiple functions when it comes to its use.
- The various components of the tree may be used in several fields: Agribusiness, Craftsmanship, Wood, Energy, Cosmetics, Culinary, Pharmacopoeia...
- Productivity improvement with a potential of production estimated at 150,000 tons per year.
- A culture that strongly contributes to a massive and lasting women and young girls empowerment in rural areas: around 12,000 women represent 90% of the sector's players.

INVESTMENTS OPPORTUNITIES

- The creation of modern industrial plantations.
- The setup of a modern processing channel that will increase the offer of derivative products for the cosmetics industry.
- The development of warehouses for storage, preservation, and packaging of semi-finished and finished products.
- The implementation of a professional national, regional and international commercialization channel.

INFRASTRUCTURES SUPPORTING THE SECTOR :

- Existence of Abidjan-Ouagadougou railway.
 - Layout of Bouaké Industrial Area (150ha in development).
 - Layout of 13 industrial Area three (03) of which are in the works (Bouaké, Bondoukou, Korhogo) and one ready (Séguéla) as a part of the BIRD project with the World Bank
 - Construction of Korhogo wholesale market.
 - Construction of seven (07) grouping and pick up centres around Bouaké and Korhogo's wholesale markets.
- National electricity coverage rate 88,7%, the goal is to cover the whole territory in 2024 and set installed power to 3,428MW.



CONCERNED REGIONS

Tchologo, Hambol.

REGULATORY AND INCENTIVE FRAMEWORK

1. Regulatory Framework/ Public institutions.

The shea sector is eligible to the Investment Code, see Order n°2018-646 dated 1st August 2018 on the Investment Code.

2. Tax relief during the implementation and exploitation stages of the private investment.

- Partial exemption of custom duties.
- VAT exemption or suspension
- Grant of tax credit.
- Partial or full exemption of corporate axes over a period going from 5 to 15 years.
- Exemption of taxes and other fees

THE SECTOR KEY PLAYERS USEFUL LINKS

- Ministry of Agriculture : www.agriculture.gouv.ci
- Ministry of Trade, Industry and Promotion of SMEs : www.commerce.gouv.ci
- National center of Agronomic Research : www.cnra.ci
- Inter-professional and agricultural Research and Advisory Fund : www.firca.ci
- Côte d'Ivoire's Investment Promotion Centre : www.cepici.gouv.ci/fr
- Single Gate of services for the Investor : www.225invest.ci
National Steering Committee of public-private partnership : ppp.gouv.ci

AGRO- INDUSTRIE HORTI- CULTURE SECTOR



AGRO-INDUSTRY – HORTICULTURE SECTOR

DESCRIPTION OF THE SECTOR

The development of horticulture, particularly flower production, is one of the strategies for crop diversification in Côte d'Ivoire. In the regions of Anyama and Azaguié, flower and ornamental plant production is becoming one of the main crops alongside dessert bananas. In the Anyama and Azaguié regions, flower and ornamental plant production is becoming one of the main crops alongside dessert bananas. According to agricultural technicians, the climatic conditions and the nature of the grounds are favourable to the culture of these products. The banana plantations have developed on the slopes and reliefs of the hills, plateaus, and sometimes in the lowlands.

Many varieties of flowers are produced: those of heliconia including humilis, caraibea, ivoiria (white and red), jaquinis, sarrasin red, jaquinis, siscarla or venezuela, tropic, cartcia, porcelain roses, napidolo, Richmond.

There is also a large family of plants with foliage, that is to say plants whose foliage constitutes decorative elements. These include pandanus, sanderiana, aricas, cordelines (red, pink and green), compacta and washingtonias. In the large family of ginger trees we have the alpinias (red, pink) and champoox.

Without forgetting the dwarf palms, the balisiers, the porcelain roses, etc. Finally, in the family of bromeliads, we must mention the pineapple flowers with their different varieties (breatus, lucidusporteanus).

POTENTIAL OF THE SECTOR

- Climate conditions conducive to agricultural development
- Available arable land
- Presence of small farmers who have worked in specialized industrial companies.

Companies :

- Smallholders generally work on small areas varying between 2 to 6 hectares.
- Presence of agro-industrial companies, including two European companies that have been developing large-scale activities for years in the region.

INVESTMENTS OPPORTUNITIES

- Intensive production of exotic flowers.
- Export of flowers.
- Establishment of a storage and preservation chain for flower production.
- Production of fertilizers and phytosanitary products.

A FEW PROJECTS :

- **PPP :**
Agricultural /
farming integrated
development
pole 5

Development of diversified sectors as coconut on a growing trend, market gardening and horticulture.



INFRASTRUCTURES SUPPORTING THE SECTOR :

Road infrastructures :

- The existence of AutoRoute du Nord (Northern Highway) is available, but the section Yamoussoukro-Bouaké is still in the works.
- Existence of the Abidjan- Bassam Highway; the extension towards Bonoua is in the works within the scope of the Abidjan-Lagos corridor highway.
- Plans for construction of the Abidjan-San Pedro highway.
- Construction of the Abidjan - San Pedro motorway planned.

Railway infrastructures :

- Existence of Abidjan-Ouagadougou railway.
- Plans for the construction of a railway between Man and San Pedro.

Port infrastructures :

- Existence of two (02) Port authorities undergoing modernization plans.

Power infrastructure :

Several on going and upcoming production projects will increase the total power capacity from 2,229 MW to 3,428 MW.

Industrial areas :

- Existence of the industrial areas of Yopougon, Koumassi, Vridi, and PK 24.

CONCERNED REGIONS

- Grands Ponts, Agneby Tiassa.
- Grand Abidjan, particularly Anyama, Azaguie, Bingerville.

AGRO-INDUSTRY – HORTICULTURE SECTOR

REGULATORY AND INCENTIVE FRAMEWORK

1. Sector eligible for the Investment Code

The horticulture sector is eligible for the Investment Code, cf. Order N°2018-646 dated 1st August 2018 on Investment Code.

2. Tax relief procedure during the implementation and exploitation stages of the private investment

- Partial exemption of customs duties.
- VAT exemption or suspension.
- Grant of a tax credit.
- Partial or full exemption of corporate taxes over a period going from 5 to 15 years.
- Exemption of taxes and other fees.

THE SECTOR KEY PLAYERS / USEFUL LINKS

- Ministry of Agriculture : www.agriculture.gouv.ci
- Ministry of Trade, Industry, and promotion of SMEs : www.commerce.gouv.ci
- National Center for Agronomical Research : www.cnra.ci
- Inter-professional Agricultural Research and Advisory Fund (FIRCA) : www.firca.ci
- Côte d'Ivoire's Investment Promotion Centre : www.cepici.gouv.ci/fr
- Single Gate of services for the Investor : www.225invest.ci
- National Steering Committee of public-private partnerships : ppp.gouv.ci

AGRO- INDUSTRIE PACKAGING SECTOR



AGRO-INDUSTRY PACKAGING SECTOR

DESCRIPTION OF THE SECTOR

The Ivorian economy draws its essence from the growing development of its agricultural sector, particularly in terms of exports and agro-industrial processing. The country is ranked among the world's largest producers and exporters of cocoa beans, coffee and cashew beans. The market for jute and polypropylene bags, whose potential is estimated at 46 million bags, of which 5 million are imported, is key for the streamlining of activities

from production to the export of agricultural raw materials. In addition, the industrial development of many finished products leads to the need for adaptable packaging.

POTENTIAL OF THE SECTOR

Overview of the packaging capacity of the main agricultural products

PRODUCTS	TYPE OF PACKAGING	PACKAGING POTENTIAL
Cocoa	Woven jute bags with corrugated cardboard woven polypropylene	14,8 million bags
Coffee	Woven jute bags	1,3 million bags
Cashew	Jute bags	6 million bags
Cereals	Polypropylene bags	15 million bags

INVESTMENTS OPPORTUNITIES

The main investment opportunities for packing are :

- Set up a packaging production unit dedicated to cocoa derivatives.
- Set up a jute packaging production unit for cocoa export.
- Setting up a cardboard and metal packaging production unit.
- Setting up of a production unit for food processing products containers.
- Treatment plant for plastic and biodegradable wastes and reconditioning in packaging.

A FEW PROJECTS :

• Private :

- Setting up of a polymer packaging production plant in San Pedro



INFRASTRUCTURES SUPPORTING THE SECTOR

Road infrastructures :

- Existence of the Abidjan- Bassam Highway; the extension towards Bonoua is in the works within the scope of the Abidjan-Lagos corridor highway.
- Plans of construction of the Abidjan-San Pedro Highway.

Railway infrastructures :

- Existence of Abidjan-Ouagadougou railway.
- Plans of construction of a railway between Man and San Pedro.

Port infrastructures :

- Two (2) existing port authorities undergoing modernization plans.

Power infrastructure :

- Several ongoing and upcoming production projects will increase the total power capacity from 2,229 MW à 3,428 MW.

Industrial areas :

- Layout of San Pedro Industrial area (500ha in progress).

CONCERNED REGIONS

All regions are covered.

REGULATORY AND INCENTIVE FRAMEWORK

1. Sector eligible to the Investment code

The packaging sector is eligible to the Investment Code, cf. Order N°2018-646 dated 1st August 2018 on the Investment Code.

AGRO-INDUSTRY PACKAGING SECTOR

2. Tax relief procedure during the implementation and exploitation stages of the private investment

- Partial exemption of customs duties.
- VAT exemption or suspension
- Grant of tax credit.
- Partial or full exemption of corporate taxes over a period going from 5 to 15 years.
- Exemption of taxes and other fees

THE SECTOR KEY PLAYERS / USEFUL LINKS

- Ministry of Trade, Industry and promotion of SMEs : www.commerce.gouv.ci
- National Steering Committee of public-private partnerships : ppp.gouv.ci
- Côte d'Ivoire's Investment Promotion Centre : www.cepici.gouv.ci/fr
- Single Gate of services for the Investor : www.225invest.ci

Key operators per type of packaging materials are the following :

- **Solid Packaging**

- IFAM-CI,
- MIPA,
- OK PLAST,
- POLYPLAST,
- SISEP,
- SIVOP

- **Flexible packaging**

- CANAPLAST,
- COTIPLAST,
- FILTISAC,
- INTERPACK,
- POLYPLAST,
- ACI PACK,
- PRINTYPLAST

- **Metal packaging**

- CROWN SIEM, et
- EMBAL METAL
- UNILEVER

- **Natural & synthetic textiles**

- FILTISAC
- FILIVOIRE
- FIBAKO

- **Cardboard**

- SONACO,
- EMBACI/MICI
- ROTOCI.

INFORMATION AND COMMUNICATION TECHNOLOGY



DESCRIPTION OF THE SECTOR

The sector of Information and Communication Technology (ICT) is one of the promising sectors in Côte d'Ivoire. In 2018, it contributed up to 9% of the GDP. The telecom industry leads the sector with more than 45 million users of the mobile phone. This sector is continuously growing (the population is estimated at 28 million inhabitants RGPH 2021) and has a strong added value. ICT main activities are mobile telephony, fixed telephony, and the internet.

POTENTIAL OF THE SECTOR

- About 45 million mobile phone subscribers.
- More than 22 million internet subscribers.
- About 20 million Mobile Money subscribers.
- Mobile subscribers' penetration rate higher than 100%.
- 5,206 km of fiber optic installed.
- Connectivity capacity was 220 Gbit/s in 2019.
- 90,000 jobs (17,018 directs and 74,028 indirects).

INVESTMENTS OPPORTUNITIES

- About 45 million mobile phone subscribers.
- More than 22 millions internet subscribers.
- About 20 millions Mobile Money subscribers.
- Mobile subscribers penetration rate higher than 100%.
- 5,206 km of fiber optic installed.
- Connectivity capacity was 220 Gbit/s in 2019.
- 90,000 jobs (17,018 directs and 74,028 indirects).

INVESTMENTS OPPORTUNITIES :

- Development of technological hubs.
- Construction of state-of-the-art connectivity infrastructures.
- Design of adapted and innovative local content as computer solutions.
- Distribution and sale of IT access terminals to the general public.
- Set up of investment funds dedicated to ICT.

A FEW PROJECTS :

- Exploitation project of 7,000 Km of optical fibers (RNHD).
- Construction projects for smart buildings.



INFRASTRUCTURES SUPPORTING THE SECTOR

- First part of the Grand Bassam (VITIB) free zone operational.
- National power coverage of 88.7%, the goal is to supply the whole territory in 2024 and reach a total power capacity of 3,248 MW.
- Existence of the Autoroute du Nord (Northern Highway); the Yamoussoukro-Bouaké section is under construction.
- Existence of the Abidjan-Bassam Highway; the extension towards Bonoua is in the works within the scope of the Abidjan-Lagos corridor Highway.
- Project of construction of Abidjan-San Pedro Highway.

REGIONS CONCERNED

The whole territory.

REGULATORY AND INCENTIVE FRAMEWORK

1. Regulatory Framework/ Public institutions.

- Decree n°2011-476 of 2011 (replaced by the decree n°2017-193) on identification of telecommunications and internet café subscribers
- Order n°2012-293 of 2012 on telecommunications and information and communication technologies.
- Law n° 2013-450 of 2013 on the protection of personal data to reassure ICT users and to avoid their data being used for malicious purposes.
- Decree n° 2015-503 of 2015 on custom duties exemption for computer materials, electronic tablets and mobile phones.
- Decree n°2013-301 of 2013 on the certification of terminal and radioelectric equipments and the agreement of the installer.
- Law n°2013-546 of 2013 regarding electronic transactions.

2. Sector eligible to the Investment Code.

The telecommunications sector is eligible to the Investment Code, see Order n°2018-646 dated 1st August 2018 on the Investment Code.

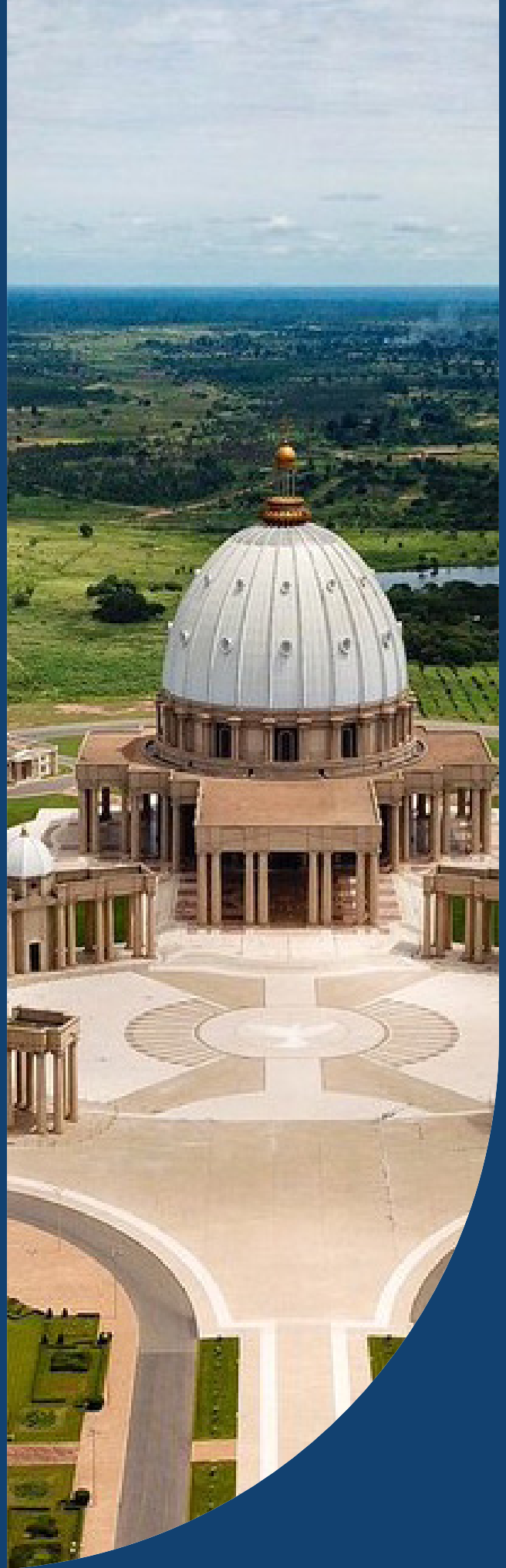
3. Tax relief procedure during the implementation and exploitation stages of the private investment.

- Partial exemption of custom duties.
- VAT exemption or suspension.
- Grant of tax credit.
- Partial or full exemption of corporate taxes over a period going from 5 to 15 years.
- Exemption of taxes and other fees.

THE SECTOR KEY PLAYERS / USEFUL LINKS

- Ministry of Communication, Digital economy and the Post : www.telecom.gouv.ci
- Authority in charge of Telecommunications Regulation in Côte d'Ivoire : www.artci.ci
- National Agency of Telecommunications Universal Service : www.ansut.ci
- Village of Information and Bio technologies (VITIB SA) : www.vitibzonefranche.com
- Ministry of Trade, Industry and Promotion of SMEs : www.commerce.gouv.ci
- Côte d'Ivoire's Investment Promotion Centre : www.cepici.gouv.ci
- Single Gate of services for the Investor : www.225invest.ci
- Agency in charge of the management of Radioelectric Frequencies (AIGF)
- National Steering Committee of public-private partnership : ppp.gouv.ci

TOURISM



TOURISM

DESCRIPTION OF THE SECTOR

The ambition of the Ivorian Government is to have a dynamic tourism sector and increase the part of tourism in wealth creation from 7.3% of the GDP in 2019 to 10% by 2025, with the promotion of domestic and international tourism through the set-up of a national strategy for tourism development 2018/2025 called “Sublime Côte d’Ivoire”. The initial investments necessary for the set-up of this initiative were estimated to 3,200 billion CFA Francs (around \$5,4 billion). The Government’s strategy included in the national strategic plan of tourism development “sublime Côte d’Ivoire” aims to develop the economic opportunities available in the local tourism and leisure industry. The goal of this strategy is to position our country as the 5th tourism power player of the continent and the co-leader of business tourism in Africa starting from 2025 with five million international tourists by 2025.

POTENTIAL OF THE SECTOR

- In 2021, the offer for accommodations in Côte d’Ivoire was of 4,394 hotels with a housing capacity of 65,994 rooms and 125,160 beds versus 3,708 hotels with 53,117 rooms and 101,386 beds in 2020; a growth rate of 18.5%; 24.24 % and 23.44 %.
- From 2012 to 2019, Tourism Gross Domestic Product (TGDP) has tripled going from 2.4% to 7.3%.
- From 2012 to 2019, the flow of international tourists went from 289,000 to 2,070,189 international travelers; an average annual growth rate of 27.91%.
- In 2020, the TGDP growth rate went down to 1.5% due to the COVID-19 pandemic.
- In 2021, with the opening of the airways and the decrease of restrictive measures the TGDP increased slightly to 1.8%.
- In 2021, the volume of investments in the tourism industry amounted to 107,33 billion FCFA Francs versus 143,80 billion CFA Francs in 2020.
- In 2021, the number of international inbound tourists registered at Félix Houphouët Boigny Airport was estimated to 575,819 with a 102.68% increase compared to 2020 (284,109 tourists).
- In 2021 the number of domestic tourists is estimated at 1,240,567.
- Consumption spendings of the international inbound tourism for 2020 were 458 Billion F CFA versus 689,98 Billion F CFA in 2021, a 231,98 Millions FCFA increase giving a 50.65 % growth rate.
- In 2021, the total number of signed acts was 460: - 229 hotels agreements; 64 travel agencies agreements; - 29 travel agencies licences; - 89 hotel licenses; - 49 opening authorizations for restaurants and assimilated.



- Côte d'Ivoire is an ideal destination for seaside tourism with more than 500km of shores by the Atlantic Ocean, nice beaches, creeks and magnificent lagunas. The towns of Grand-Bassam, Assinie, and Sassandra are the main seaside tourist destinations.
- The country is the perfect destination for anyone who would like to do some ecotourism thanks to its beaches, lakes, forest, steppes or the savanah, its national parks and more than 300 National reserves (The Nation Park of Comoé and its 1,150,000 hectares are the largest protected area in West Africa).
- In 2021, the offer of restaurants for the overall tourist region was of 4,343 restaurants with 288,850 seatings. The district of Abidjan with 2,323 restaurants for 151,643 seatings still holds more than half (53.48%) of the restaurant offers in Côte d'Ivoire.

INVESTMENTS OPPORTUNITIES

The tourism sector in Côte d'Ivoire holds a great potential for investors who wish to exploit the growing development of the sector:

- Construction of new international hotels.
- Building of ecological hotels designed on the basis of typical Ivorian huts in wood with roofs made of thatch in the countryside.
- Construction of infrastructures for salon and conventions
- Construction of quality leisure areas (Cocody Bay aims to offer a quality space in the middle of the Town Centre for the population in general and for business tourists visiting the city).
- Construction of tourist complex including hotels, shopping centres with entertainment areas, a marina, luxury apartments and high-end offices.

INVESTMENTS OPPORTUNITIES

- PPP :

- Abidjan Business City.
- Abidjan Medical City.
- Layout of la Baie de Taki at San Pedro "Project Smart City de la Baie de Taki" (Smart City project of Taki bay)
- Layout of Assinie-Adiaké touristy area.
- Layout of Ile Boulay.
- Construction of 3 apartment-hotels in Abidjan for the accommodation of patients and the persons accompanying them for an extended stay.
- Construction of 10 entry and mid-range restaurants on the shore area.
- Construction of 2 high-end hotels on the beaches of Niani and Gode.
- Construction of 2 mid-range hotels close to Sassandra for domestic tourists.

TOURISM

- Construction of 3 high-end and mid-range hotels range 5*, 4* and 3* in Abidjan, Yamoussoukro and San Pedro.
- Construction of 5/9 Paillotes Relay in the countryside.
- Construction of a 3 *hotel with 300 rooms in Jacquenville.
- Construction of a very high-end antenna, « nature vierge en bord de mer » (Virgin nature by the shore) in bungalows at Grand Bereby.
- Construction of a Smart City on the Biafra site in Treichville
- Creation of an ecotourism circuit “Route des ELEPHANTS “(Elephant road
- Creation of an ecotourism circuit “Route des ROIS “(kings’ road).

CONCERNED REGIONS

The Great Abidjan (Le Grand Abidjan), San Pedro, Gbêké, Bélier, Tonkpi, Poro, Tchologo, Gontougo.

REGULATORY AND INCENTIVE FRAMEWORK

1. Regulatory Framework/ Public institutions

- Law n°2014-139 dated 24 March 2014 ON Code of Tourism;
- Decree n°2014-739 dated 25 November 2014 on regulation of tourist activities or professions.
- Decree n°2014-740 dated 25 November 2014 on regulation of tourist restaurant establishments.
- Decree n°2014-741 dated 25 November 2014 on regulation of tourist accommodation establishments.
- Decree n°2016-866 dated 03 November 2016 on Protection, layout and exploitation of development area and tourism expansion.
- Decree n°2013-841 dated 11 December 2013 on institution and collection of fees on the acts and services linked to tourism activities.
- Decree n°2014-08 dated 8 January 2014 defining the attributions, organization and functioning of the industrial and commercial public establishment known as Côte d’Ivoire Tourisme ;
- Decree n°2017-84 amending the articles 2, 4, 14 et 19 of the decree n° 2008-168 dated 28 April 2008 on restructuration of state-owned company named « SOCIETE DES PALACES DE COCODY », in short « SPDC » amended by the decree n° 2013-10 dated 9 January 2013.
- Decree n°2017-112 amending the articles 2, 4, 14 and 19 of the decree n°2008-137 dated 14 April 2008 on the creation of a state-owned company called « Société de Développement touristique de la Région des Lacs », in short « SODERTOUR-LACS ».
- Decree n°2019-245 dated 20 March 2019 on the organization and functioning of the Conseil National du Tourisme (CNT).

TOURISM

2. Sector eligible to the Investment Code

Tourism is eligible to the Investment Code, cf. Order n° 2018-646 dated 1st August 2018 on the Investment Code.

3. Tax relief procedure during the implementation and exploitation stages of the private investment

- Partial exemption of custom duties.
- VAT exemption or suspension.
- Grant of tax credit.
- Partial or full exemption of corporate taxes
- over a period going from 5 to 15 years
- Exemption of taxes and other fees.

THE SECTOR KEY PLAYERS / USEFUL LINKS

- Ministry of Tourism and Leisure : www.tourisme.gouv.ci
- Ministry of Transport : www.transports.gouv.ci
- Côte d'Ivoire tourism : tourismecotedivoire.ci
- Centre for the Promotion of Investments in Côte d'Ivoire : www.cepici.gouv.ci/fr
- Single Gate of services for the Investor : www.225invest.ci
- National Steering Committee of public-private partnerships: ppp.gouv.ci

PHARMA- CEUTICAL INDUSTRY



PHARMACEUTICAL INDUSTRY

DESCRIPTION OF THE SECTOR

The Government aims at ensuring the availability and accessibility of quality medicines and other strategic health products at all levels of the health pyramid through a secure, reliable, and sustainable supply chain. Increasing the availability of medicines and other quality inputs is one of the 2009-2013 National Health Development Plan approaches. Côte d'Ivoire has an investment plan entitled «Investing in primary health care and addressing health sector challenges to strengthen the economy». The government's objective is to increase the local production of medicines to reach a rate of 25% by 2025.

POTENTIAL OF THE SECTOR

The African continent in the world pharmaceutical industry weighs 0.7%.

- In 2017, imports represented 305 million euros.
- 5,000 registered and regularly commercialized references on domestic soil.
- 94% of the medicines consumed by the Ivorian are imported.
- Five (5) main key local stakeholders (OLEA, CIPHARM, LIC PHARMA, PHARMIVOIRE et LPCI).

INVESTMENTS OPPORTUNITIES

- Setting up of medicines production units which local production remains low versus demand or which local offer is nearly inexistent particularly the dental care products.
- Manufacturing of pharmaceutical products composed of natural inputs based on local pharmacopoeia.
- Implementation of drug distribution activities in order to cover Côte d'Ivoire underserved areas and/or improve the availability of some specialties products.
- Development of services based on new technologies, enabling all Ivoirians to have access to all available information and services regarding their health in one unique location.
- Explore some leads of delivery services setting up for drugs and blood bags via drones. This is new in Africa, particularly in Ghana and remains an opportunity for Côte d'Ivoire.
- Create a pharmaceutical local database aiming at collecting the transactions of drugs in order first, to enable the industry actors to better steer their businesses, and secondly to allow a better capacity of monitoring by the regulator.

A FEW PROJECTS :

- Enhancing of the healthcare services upcountry.
- Development projects of health care continuum poles/strands at the second and third level of the health pyramid.



INFRASTRUCTURES SUPPORTING THE SECTOR

- National electricity coverage rate 88.7%, aiming at covering the whole country in 2024 and bringing the national power capacity up to 3,428MW.
- Autoroute du Nord (Northern Highway) available, which section from Yamoussoukro to Bouaké is in the works.
- Existence of the Abidjan- Bassam Highway; the extension towards Bonoua is in the works within the scope of the Abidjan-Lagos corridor highway.
- Plans for construction of the Abidjan-San Pedro highway. Existence of Abidjan-Ouagadougou railway.
- Plans of construction of a railway between Man and San Pedro.
- Two (2) existing Port authorities undergoing modernization plans.
- 2,036 private health facilities of all types and categories (polyclinics, clinics, medical centers and practices, pharmacies and private pharmacies.
- 49 community-based associations and organizations also take part to healthcare at primary level with health facilities.
- Five (5) key local players (OLEA, CIPHARM, LIC PHARMA, PHARMIVOIRE and LPCI) who import more than 90% of their products to which are linked 12 agencies spread out in the major urban centers, operate and are supplied by their central purchasing offices, mostly located in Europe.
- One thousand-hundred (1,100) private pharmacies.
- Eight (8) drugs factories, the operating four of which produce 6% of the national pharmaceutical local market.

REGULATORY AND INCENTIVE FRAMEWORK

1. Regulatory framework / Public institutions

- Law 2015-536 dated 20 July 2015 on the practice and organization of traditional medicine and pharmacopeia.
- Law 2015-535 dated 20 July 2015 on the organization and functioning of the national order of pharmacists of Côte d'Ivoire.
- Law on the Pharmaceutical Ethics Code.
- Law on the practice of pharmacy.
- Law on the creation of an order of male and female midwives.
- Creation of the Ivorian Pharmaceutical Regulatory Authority (AIRP) in August 2017, whose aim is to establish an institutional and functional framework for the regulatory system of the pharmaceutical sector by guaranteeing the marketing and use of accessible, safe, effective, and quality pharmaceutical products.
- Decree N°2013-557 dated 05 August 2013 for the establishment
- of national committee for the fight against illicit trafficking and counterfeiting of medicines to ensure the quality of medicines in our health institutions. The creation of the AIRP should also strengthen this fight.

PHARMACEUTICAL INDUSTRY

2. Sector eligible to the Investment Code

Since August 2018, Côte d'Ivoire has had a new Investment Code. The Investment Code established by the order N°2018-646 dated 1st August 2018, is a set of incentive measures put in place in order to adapt the private investment regime to the new economic framework, especially to the growth prospects. The pharmaceutical industry sector is eligible to the Investment Code according to Order N° 2018-646 dated 1st August 2018 on the Investment Code in Côte d'Ivoire.

3. Tax relief procedure during the implementation and exploitation stages of the private investment

- Partial exemption of customs duties.
- VAT exemption or suspension.
- Grant of tax credit.
- Partial or full exemption of corporate taxes over a period going from 5 to 15 years.
- Exemption of taxes and other fees.

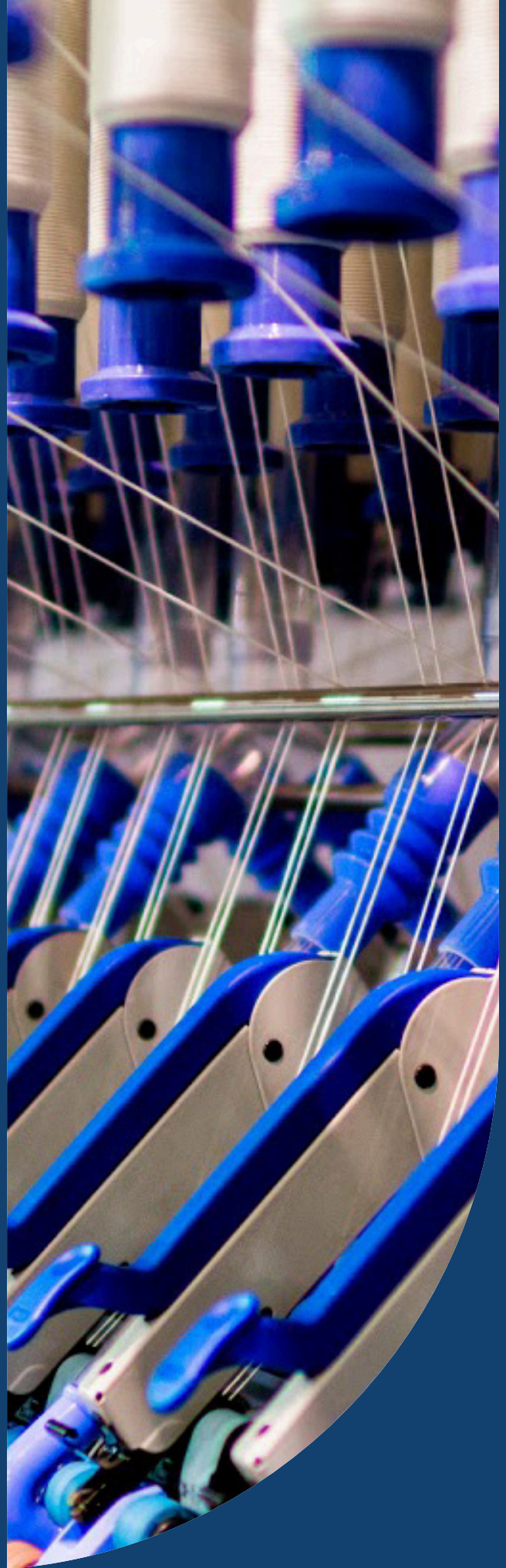
CONCERNED REGIONS

All Côte d'Ivoire regions.

THE SECTOR KEY PLAYERS / USEFUL LINKS

- The Access of Information Commission for public interest and public record/official documents : www.caidp.ci
- Ministry of Health and public hygiene : www.sante.gouv.ci
- The Ministry of Trade, Industry and Promotion of SMEs : www.commerce.gouv.ci
- Côte d'Ivoire's Investment Promotion Centre : www.cepici.gouv.ci/fr
- Single Gate of services for the Investor : www.225invest.ci
- National Steering Committee of public-private partnerships : ppp.gouv.ci

TEXTILE INDUSTRY



TEXTILE INDUSTRY

DESCRIPTION OF THE SECTOR

The Ivorian government has the ambition to set up a true textile and fashion industry with the United States as a main market through the AGOA initiative. The AGOA strategy transversal until 2025, which covers the complete value chain starting from production conditions to production the American market. The textile-clothing industry is a complex one. Textile is demanding in technology and capital. It's the main provider of clothing which is its main outlet. Côte d'Ivoire counts 14 working ginning factories with a treatment capacity of 625,000 T of cotton seeds. The Textile cluster registered a turnover of 214 billion CFA francs in 2016; the estimate value of its imports is more than 163 billion CFA francs and its regional exportations (CEMAC + ECOWAS excl CIV) represented 3.6%.

POTENTIAL OF THE SECTOR

- Identified like a sector with high added value.
- 5% and 10% of the countries' exports generate a turnover of about 120 billion CFA per year.
- Ivorian companies have 20% of Côte d'Ivoire's global clothing market share.
- Local African fashion rapidly expanding.
- A rapidly growing African population (between 2 and 3 billion in 2050) who will need to be clothed.
- 2nd largest producer of cotton in the sub-region; production of more than 559,000 tons versus 490,000 tons the previous crop season (2020-2021).
- The overall industrial capacity is 605,000 tons with 14 manufactures among which 13 are still working.
- Quality local cotton production.
- Urban growing regional market.
- Three (03) units, with a global capacity of 23,000 tons, process the cotton (spinning – weaving) in Côte d'Ivoire.
- Garment producers account for 90% of the overall profession's workforce.
- Investment of international fashion industry leaders (H&M and Zara for example), attracted by costs lower than in Asia.
- This sector is also in the field of vision of the BOAD (West African Development bank) which is becoming the main actor in the promotion of investments in the fashion industry, by expanding access to funding for entrepreneurs and incubation and the acceleration of start-ups through its FASHIONOMIC initiative.

A FEW PROJECTS :

PPP :

Set up a textile-free zone in Bouaké (100 ha) in relation to Orient International.

Set up an Industrial area in Yamoussoukro (250 ha);

- Exploitation of Abidjan Exhibition centre with PFO-AFRICA Côte d'Ivoire.

PRIVATE :

Project of development of storage and warehousing for seeds in Côte d'Ivoire;

Building of two (02) units of spinning and weaving of cotton (Béoumi and Korhogo).



INFRASTRUCTURES SUPPORTING THE SECTOR :

- National electricity coverage rate 88.7%, the goal is to cover the whole territory in 2024 and increase the total power capacity to 3,428MW.
- Autoroute du Nord (Northern highway) opened, the section Yamoussoukro - Bouaké is still in the works.
- Existence of the Abidjan-Bassam highway; the extension towards Bonoua is in the works within the scope of the Abidjan-Lagos corridor highway.
- Plans of construction of the Abidjan-San Pedro highway.
- Existence of Abidjan-Ouagadougou railway.
- Plans of construction of a railway between Man and San Pedro.
- Existence of two (02) Port Authorities undergoing modernization plans Layout of Bouaké's Industrial area (150 ha in development).

INVESTMENTS OPPORTUNITIES

- Industrial Development in progress for the 2nd and 3rd cotton transformations in order to revive the textile industry in Côte d'Ivoire.
Set up of a textile free zone in Bouaké.
- Promotion of the Ivorian textile sector.
- Training and reinforcement of the actors' capacities.

CONCERNED REGIONS

The whole territory with a focus on the development centres.

REGULATORY AND INCENTIVE FRAMEWORK

1. Regulatory framework/ public institutions

Decree n° 2013-681 dated 02 October 2013 on the denomination of the body in charge of regulation, follow up and development of cotton and Cashew nuts sectors.

2. Sector eligible to the Investment Code

The textile sector is eligible to the Investment Code, cf. Order n°2018-646 dated 1st August 2018 on the Investment Code.

TEXTILE INDUSTRY

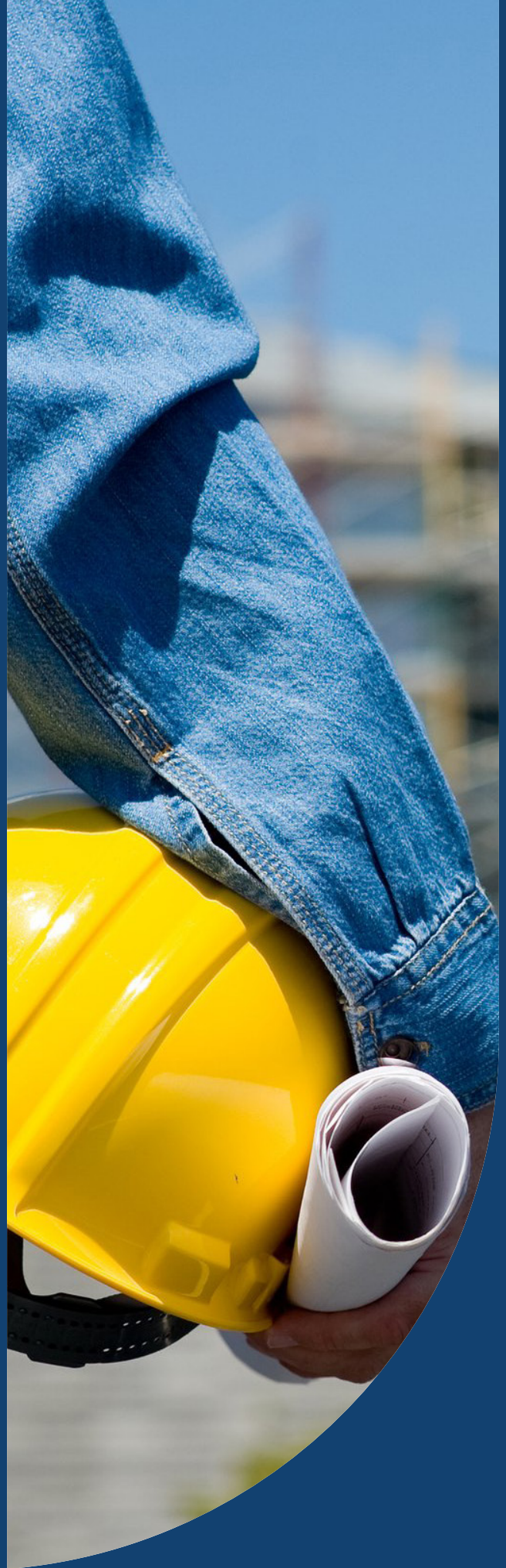
3. Tax relief procedure during the implementation and exploitation stages of the private investment

- Partial exemption of custom duties.
- VAT exemption or suspension.
- Grant of tax credit.
- Partial or full exemption of corporate taxes over a period going from 5 to 15 years.
- Exemption of taxes and other fees.

THE SECTOR KEY PLAYERS / USEFUL LINKS

- Ministry of Agriculture : www.agriculture.gouv.ci
- Ministry of Trade, Industry and promotion of SMEs : www.commerce.gouv.ci
- General Confederation of Corporates of Côte d'Ivoire : cgeci@cgeci.ci
- Cotton and Cashew nuts council : www.conseilcotonanacarde.ci
- National center of Agronomic Research: www.cnra.ci
- Inter-professional fund for research and Agricultural Council: : www.firca.ci
- Côte d'Ivoire's Investment Promotion Centre : www.cepici.gouv.ci/fr
- Single Gate of services for the Investor : www.225invest.ci
- National Steering Committee of public-private partnerships : ppp.gouv.ci

BUILDING AND CONSTRUCTION MATERIALS



BUILDING AND CONSTRUCTION MATERIALS

DESCRIPTION OF THE SECTOR

The government has the ambition to provide land services, quality housing and decent living conditions for every Ivorian by 2025. An axis of intervention has been planned for the sector in the National Plan of Development (NPD 2021-2025). The ambition of an expansion of the middle class means increased needs in terms of housing and house equipment. The Construction and Civil Engineering market has registered an annual growth of 26% between 2011 and 2018. This sector growth is paired with the average growth of the GDP estimated at 8% between 2011 and 2019. Construction and Civil Engineering is the third biggest jobs provider (10% each year) in the country behind trade (31%) and the manufacturing industry (15%). The government has therefore, planned the development of a cluster dedicated to construction materials, furnishing and equipment. It is broken down into two (02) axis: (I) the consolidation of the leading position of the industry of construction materials and equipment as the main provider of Ivorian Construction and Civil Engineering and; the development of the local furniture industry.

POTENTIAL OF THE SECTOR

- Estimated turnover between 405 and 1,562 billion CFA francs.
- More than 28,000 employees with 83% working in larger companies.
- Accelerated development of the Property sector leading to a significant growth of the chemical industry, particularly the paint segment.
- In 2019, Ivorian paint market's offer was estimated to 100,000 tons per year.
- From 2011 to 2018, the market registered a cumulated growth of more than 50%.
- Increase number of construction sites for infrastructures (bridges, roads, industrial areas...) often under PPP form, public buildings construction sites (Schools, hospitals, other administrative buildings, etc.) and social housing projects.
- Strong growth of the Property sector, with an annual growth of 18% from 2011 to 2018 in great part due to the improvement of bank lending criteria (reduction of interest rates and extension of payment schedules from 15 to 25 years).
- Steady growth leading to an increase in the needs of materials and construction materials. For example, in terms of construction materials, cumulated demand for plaster, cement and concrete increased by 500,000 tons per year between 2012 and 2018.

A FEW PPP AND PRIVATE PROJECTS PPP AND PRIVATE :

- Set up of an iron/steel rolling mill.
- Set up of a manufacturing unit for high and medium voltage cables.
- set up of a manufacturing unit for iron/steel tubes and pipes.



INVESTMENTS OPPORTUNITIES

- Construction of 150,000 social, economic and high standing housing.
- Construction of decent buildings for commercial use.
- Construction of cement factories.
- Production and sale of bitumen.
- Rental of materials and machines for Construction and Civil Engineering.
- Development of the local furniture industry.

INFRASTRUCTURES SUPPORTING THE SECTOR

- National electricity coverage 88,7%; the goal is to cover the whole territory in 2024 and raise the total power capacity to 3,428W.
- Autoroute du Nord (Northern Highway) available, the Yamoussoukro-Bouaké section is under construction. Existence of the Abidjan-Bassam highway; the extension towards Bonoua is in the works within the scope of the Abidjan-Lagos corridor highway.
- Plans of construction of the Abidjan-San Pedro Highway.
- Existence of Abidjan-Ouagadougou railway.
- Plans of construction of a railway between Man and San Pedro.
- Existence of two (02) Port authorities undergoing modernization plans.
- Layout of Bouaké industrial area (150 ha in development).
- Layout of Korhogo industrial area (28 Ha in development).
- Layout of Akoupé-Zeudji industrial Area (940 ha).
- Rehabilitation of Koumassi industrial area (120 ha), Yopougon industrial area (469 ha), Vridi industrial area (120 ha).

REGULATORY AND INCENTIVE FRAMEWORK

1. Regulatory Framework/ Public institutions

- Town planning code and urban land sector law, adopted by the council of Ministers on 16 June 2020. • Decree n° 2019-221 dated 13 March 2019 establishing a unique identifier for land owning in Côte d'Ivoire (IDUFCI).
- Decree n°2019-220 dated 13 March 2019 establishing a terrestrial reference system, a height reference system and a system of flat representation.
- Law n°97-524 dated 04/09/1997 on the establishment of concession of land development.
- Decree n°92-398 dated 01/07/1992 on the building permit reglementation and repealing decree n°77-941 dated 29/11/1977.
- Decree n°2013-219 dated 22/03/2013 on the organization and functioning of the Support Fund for Housing, SFH in short.
- Amending Decision n°1089-MCU/CAB/DUA dated 22/11/1976 regarding decision n°356 dated 22/05/1974 on general construction regulations.
- Exemption for big housing investors (Cf. fiscal annexes of finance laws 2004, 2013 et 2014).